

## Major Wins

# Continuing on the Road to Success

Mastek saw some major wins in the year that reinforced our prominent position in the industry and set us apart from the other players.



## Durham University

Durham University, a prominent UK educational institution, has partnered with Mastek to embark on its Oracle Cloud transformation initiative.

Mastek will assist in implementing an agile system that enhances the university's ability to manage cost centres, general ledger, analysis codes, automatic posting rules, control systems, reporting, and the development of analytical and digital skills among its personnel. This collaboration will empower the university to optimise its user experience through streamlined digitisation, leading to enhanced efficiency and improved capabilities in budget planning and forecasting.



## The Alternative Parcels Company

Mastek collaborated with the Alternative Parcels Company (APC) to introduce Oracle Cloud Solutions. The primary objective was to enhance efficiency by streamlining and integrating diverse products and platforms within the client's internal departments. Previously, the client relied on disparate systems for HR, Finance, Procurement, and Sales functions, resulting in inefficiencies, delays, and decision-making challenges. Mastek successfully implemented Oracle Cloud-based solutions, including ERP, EPM, SCM, HCM, and UK Payroll.

The implemented solution has provided the client with a unified back-end operation characterised by efficient process workflows, enhanced compliance and regulatory adherence, and an improved user experience for their employees. Additionally, Mastek's Value-Based Analytics (VBA) dashboard plays a crucial role, offering the executive and leadership team a comprehensive overview of data and insights.



## King Faisal Specialist Hospital & Research Centre

Mastek joins forces with King Faisal Specialist Hospital & Research Centre (KFSH&RC) to drive healthcare transformation. This partnership establishes Mastek as the inaugural implementation partner of its kind in the Kingdom of Saudi Arabia (KSA) region. As part of the collaboration, Mastek successfully deploys Oracle Hyperion Profitability and Cost Management, enabling the client to standardise costing methodology, streamline decision-making processes for improved healthcare service planning, and facilitate uniform reporting across all facilities.



## DulSCO

Mastek entered a new business partnership with DulSCO, a company specialising in people and environmental solutions. The objective of this collaboration is to digitally transform DulSCO's Finance, Enterprise Performance Management (EPM), Supply Chain, Customer Experience, Transportation, and Human Capital Management (HCM) functions through the implementation of an integrated cloud platform. Mastek will integrate DulSCO's disparate systems with a top-tier staffing and ERP solution, bringing exceptional resilience to its extensive customer base. By digitally simplifying DulSCO's back-office operations, Mastek aims to provide sharper business insights, improved productivity, and enhanced operational efficiency. Furthermore, through its 'Glide' framework, we will empower DulSCO with complete autonomy to drive self-growth by leveraging up-to-date versions of Oracle Cloud resources.



## FLEXcon

FLEXcon aims to achieve three-fold business growth with Mastek. Its legacy environment poses some inefficiencies that increase the related costs. Trusting our industry expertise and knowledge of its business objectives, FLEXcon partnered with us for the implementation of Oracle ERP, SCM, EPM, CX, Procurement and 29 other modules. FLEXcon will include the element of mobility in its supply chain management operations with the Mastek Warehouse 360 solution.



## Home Office

Mastek has won a multi-year contract to deliver Integration services for the Home Office Migration and Borders Portfolio's Future Borders and Immigration Services (FBIS) programme.

FBIS builds on the technology platform used for EU Exit to deliver a points-based immigration service. The system architecture hinges on routes through the immigration process and several cross-cutting technical capabilities, including integration. As part of the FBIS programme, our FBIS Integration Layer (FIL) Team will deliver, maintain and support agreed integration components. This is a new programme entrance for Mastek and this win will be a significant contributing factor in delivering to our SGS Vision 2025 strategy components of end-to-end integration services, biometrics and borders. This contract has been tendered under CCS's flagship framework Technology Services 3. We are taking over from the incumbent BJSS, transitioning the service to Mastek and subsequently operating and delivering the service going forward.