

Velocity

Fast-tracking Solutions for Enriched Experiences

At Mastek, we accelerate transformation at the intersection of business, technology, and experience in complex digital and cloud transformation programmes.



Leveraging the Oracle Opportunity

Our innovation focus is going to be critical but our ability to partner has significantly increased. In our association with Oracle Cloud, where we are dominating the partnership. This is important as our focus on Oracle is helping us get deals proactively, creating larger deals in the upper mid-market and even in the Fortune 1,000 space. We have a clear strategic direction focused on geographical diversification and customer acquisition, aided by the acquisition of Evosys.

Our average deal sizes are increasing as we are participating in more multi-year and multi-million dollar deals, on the basis of comprehensive and integrated solutioning, including Oracle Cloud and Mastek digital services. Our experience of 15+ years of working with Oracle Cloud implementation and Oracle Cloud Managed Services has shown that a flexible support model, optimised for customers' business operations, provides the best chance of realising the desired outcomes and results. This is where our Application Enhancement Services comes in as the preferred Oracle Cloud managed service provider.

Our Value Based Delivery is an efficient way to realise measurable business value with Oracle Cloud. It is a unique framework, that enables organisations to achieve their strategic vision by aligning it with measurable KPIs, while guiding them through every phase of transformation journey to deliver measurable business value. Mastek Glide is a proven suite of advisory services and transformation accelerators, outlined with outcome-based strategies, supported by certified consultants, with an unparalleled On-Premise to Oracle Cloud expertise and experience.

What our customers say

"Mastek has done a phenomenal job. The structure and format you have used has been very smooth. It's been a model that several of the business leaders say they would want to emulate."

Sharon Jones, Director - IT Director - USP

4.6/5

Average customer rating

120+

Customers for Oracle cloud managed services

12,000+

Service requests served

Internal transformation

Given the increased focus on transforming into a next-generation delivery organisation, we must drive consistent practices and excellence and create a boundary-less, best-in-class team that can deliver at scale to our customers.

The objective is to enable an eco-system that supports our long-term vision, helps retain and win new logos, establish ourselves as a dominant contender in the enterprise digital transformation space and further build the trust and value of our brand. In the coming years, we foresee exponential traction in our market demand. As firm believers of quality delivery around our focused verticals, it is an absolute pre-requisite to ensure that we prepare for the road ahead and that our delivery standards remain outstanding and non-negotiable.

- Implementation of HRMS platform will contribute to improved employee experience, retention and will also enhance the efficiency of corporate functions
- Datalake framework implementation laid a foundation for the platform, which will be key to our success
- Embarked on the lead-to-order transformation programme to boost sales excellence
- Procure to Pay, Travel and Expense processes automated on best-of-breed platforms
- Achieved Global Integrated ISO 27001 Certificate which was for only specific locations earlier
- Achieved SSAE 18 SOC1 & SOC2 Accreditation for all Mastek India offices
- Implemented a dark web monitoring tool to observe Mastek Cybersecurity from an outside view
- Embarked on innovations in the IT Infrastructure to support velocity for provisioning IT resources to Mastek employees