

REVENUE BY REGIONS

	Jul - Sep 2007	Apr - Jun 2007	July - Sept 2006	July06-June 07
North America	26%	26%	19%	21%
Europe	69%	69%	65%	67%
Asia Pacific	3%	3%	2%	2%
DC JV Revenue (net off Inter-segment)			12%	9%
India	2%	1%	1%	1%
BPO	1%	1%	1%	1%
Total	100%	100%	100%	100%

Note: The DC JV figures are for the period - Jul 1, 2006 to Mar 9, 2007

REVENUE BY OFFERINGS

(Rs. Lakhs)

	Jul - Sep 2007	Apr-Jun 2007	July - Sept 2006	Jul - Sep 2007	Apr-Jun 2007
				%	%
Development	13461	11214	12246	66%	63%
Maintenance	6395	6648	4910	31%	37%
Processing (BPO / PAAS)	565	-	-	3%	-
Total	20421	17862	17156	100%	100%

PROJECTS REVENUE BY TYPE

(Rs. Lakhs)

	Jul - Sep 2007	Apr-Jun 2007	July - Sept 2006	Jul - Sep 2007	Apr-Jun 2007
				%	%
Fixed Price	8240	6983	6690	40%	39%
Time & Material	11616	10879	10466	57%	61%
Processing (BPO / PAAS)	565	-	-	3%	-
Total	20421	17862	17156	100%	100%

REVENUE BY INDUSTRY

(Rs. Lakhs)

	Jul - Sep 2007	Apr-Jun 2007	July - Sept 2006	Jul - Sep 2007	Apr-Jun 2007
				%	%
Insurance	5,115	3,370	2,090	25%	19%
Government	8,024	7,886	6,577	39%	44%
Other Financial Services	5,163	4,735	6,548	25%	27%
Others	2,120	1,871	1,941	10%	10%
Total	20,421	17,862	17,156	100%	100%

MANPOWER STATISTICS					
	AS AT	AS AT	AS AT	Increase/(Decrease)	Increase/(Decrease)
	30th September 2007	30th June 2007	30TH SEPT 2006	Qtr over Qtr	same qtr last yr
Business Unit					
US	711	706	527	5	184
Europe	1660	1717	1582	(57)	78
Asia Pacific	222	194	150	28	73
Domestic	101	79	71	22	30
Corporate Services(Including trainees)	829	551	461	278	368
BPO	60	68	142	(8)	(82)
SUB-TOTAL	3583	3315	2933	268	650
Mastek - Deloitte JV - ODC	-	-	500	-	(500)
Total	3583	3315	3433	268	150
ONSITE	1078	1023	975	55	103
OFFSHORE	2505	2292	2458	213	47
Total	3583	3315	3433	268	150
TECHNICAL	2902	2650	2856	252	46
TECHNICAL SUPPORT	351	330	269	21	82
MARKETING	63	59	60	4	3
SUPPORT	267	276	248	(9)	19
Total	3583	3315	3433	268	150
Utilisation % (excl JV and BPO)					
ONSITE	92.64%	92.38%	91.94%		
OFFSHORE	73.62%	75.98%	80.16%		
Total	80.08%	81.95%	84.63%		

Mastek & its Subsidiaries
Consolidated Profit & Loss Account

(Rs. Lakhs)

	Jul - Sep 2007	Apr - Jun 2007	July - Sept 2006	July06-June 07 (Full Yr) Audited	% increase over	
					Apr - Jun 2007	July - Sept 2006
Revenue	20,420	18,064	19,593	79,443	13%	4%
Other Income	729	651	299	1,619	12%	144%
Total Income	21,149	18,715	19,892	81,062	13%	6%
Staff Costs	12,851	10,441	12,587	48,497	23%	2%
Travelling & conveyance	1,031	1,207	926	4,408	-15%	11%
Other Expenses	3,581	3,768	2,899	13,351	-5%	24%
Total Expenditure	17,463	15,416	16,412	66,256	13%	6%
Interest	20	14	16	89	43%	25%
Gross Profit after Interest but before Depreciation & Taxation	3,666	3,285	3,464	14,717	12%	6%
Depreciation and amortisation	719	723	771	2,992	-1%	-7%
Profit Before Tax & exceptional items	2,947	2,562	2,693	11,725	15%	9%
Losses in equity affiliate	-	(34)	78	243	-100%	-100%
Provision for taxation	426	231	434	2,010	84%	-2%
Net profit after Tax before Minority interest	2,521	2,365	2,181	9,472	7%	16%
Minority Interest	9	-	62	429		-85%
Net profit after Tax and Minority interest & before exceptional item	2,512	2,365	2,119	9,043	6%	19%
Net profit on sale of stake in DC JV				1,648		
Net profit after Tax, Minority Interest and exceptional items	2,512	2,365	2,119	10,691	6%	19%
PBIDT to Revenue %	14.5%	14.7%	16.2%	16.6%		
PBT to Total Income %	13.9%	13.9%	13.1%	14.2%		
PAT to Total Income %	11.88%	12.64%	10.65%	11.16%		

Segment Reporting

Mastek Ltd. and its Subsidiaries-(Consolidated)

(Rs. Lakhs)	Quarter ended	Quarter ended	Quarter ended	Year ended	% increase over	
	Jul - Sep 2007	June 30,2007	Sept 30,2006	June 30, 2007	Apr - Jun 2007	July - Sept 2006
1. Segment Revenue						
UK operations	13,658	12022	12380	51,062	14%	10%
US operations	5,360	4622	3740	16,377	16%	43%
DCOTG	-		2284	6,766		-100%
Others	1,403	1419	1189	5,238	-1%	18%
Total	20421	18063	19593	79,443	13%	4%
2. Segment Results (Profit/(+)/loss(-) before tax and interest)						
UK operations	4,110	3109	3515	14,065	32%	17%
US operations	761	730	384	1,820	4%	98%
DCOTG	-		106	1,253		
Others	329	415	165	950	-21%	99%
Total	5200	4254	4170	18,088	22%	25%
Less : i Interest	20	14	16	89	43%	25%
ii. Other un-allocable expenditure net off un-allocable income.	2,235	1644	1538	6,516	36%	45%
Total Profit Before Tax and exceptional item	2945	2596	2616	11,483	13%	13%

Mastek & its Subsidiaries Consolidated Profit & Loss Account (excluding DC-JV) (Rs. Lakhs)	Quarter ended	Quarter ended	Quarter ended	July 06 to June 07	% change over	
	Sept 30,2007	June 30,2007	Sept 30,2006		Apr - Jun 2007	July - Sept 2006
Revenue	20,420	18,064	17,309	72,677	13%	18%
Other income	729	651	323	1,645	12%	125%
Total income	21,149	18,715	17,633	74,322	13%	20%
Expenditure	17,463	15,416	14,431	60,985	13%	21%
Depreciation	719	723	658	2,749	-1%	9%
Interest	20	14	17	86	43%	20%
Losses in equity affiliate		(34)	78	243		
Tax	426	231	392	1,676	84%	9%
PAT before minority interest	2,521	2,365	2,057	8,583	7%	23%
Minority Interest	9					
PAT	2,512	2,365	2,057	8,583	6%	22%
EBIDTA to revenue %	14.5%	14.7%	16.6%	16.1%		