

# Financial Performance and Maximising Shareholder Value

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# Highlights of Q4FY2022

5.4% QoQ revenue growth



Q4FY22 revenue at Rs.581.5 crore

PAT grew by 5.7% QoQ



Rs 88.2 crore PAT in Q4FY22, 5.7% improvement QoQ

TCV win of US\$ 65 mn+



3 year Multi-Million deal with Home Office in UK

12 Months Order backlog at US\$193.8 mn



12 months order backlog grew by 15.5% QoQ (CC)

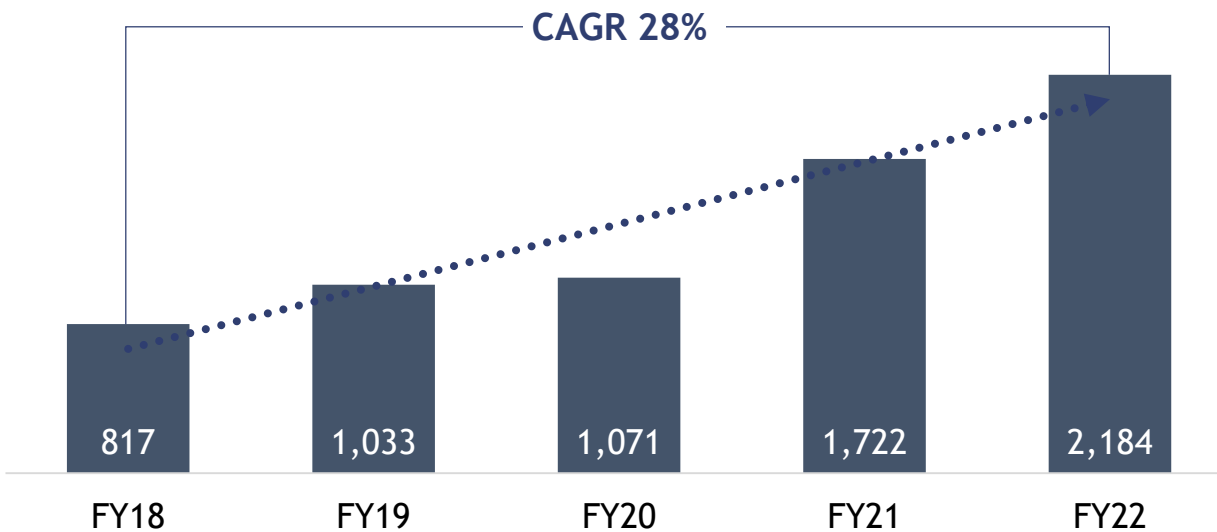
# Growing Revenue and Profitability

FY22 Revenue Growth (YoY)  
▲ 26.8 %

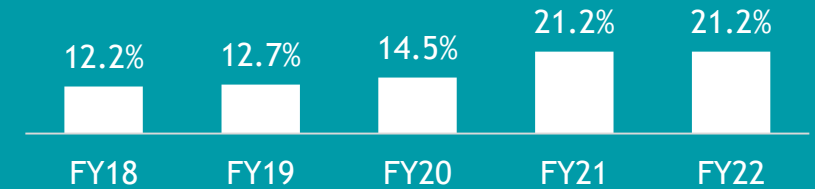
FY22 Op. EBITDA Growth (YoY)  
▲ 26.9%

FY22 PAT Growth (YoY)  
▲ 32.4%

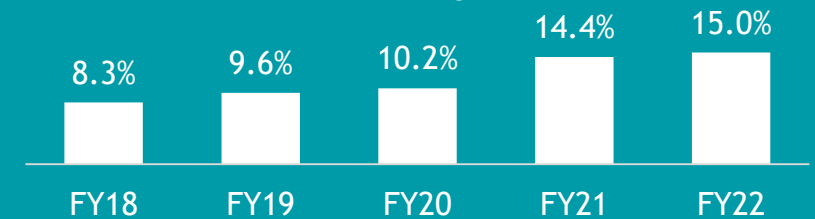
Revenue from Operations (Rs Crore)



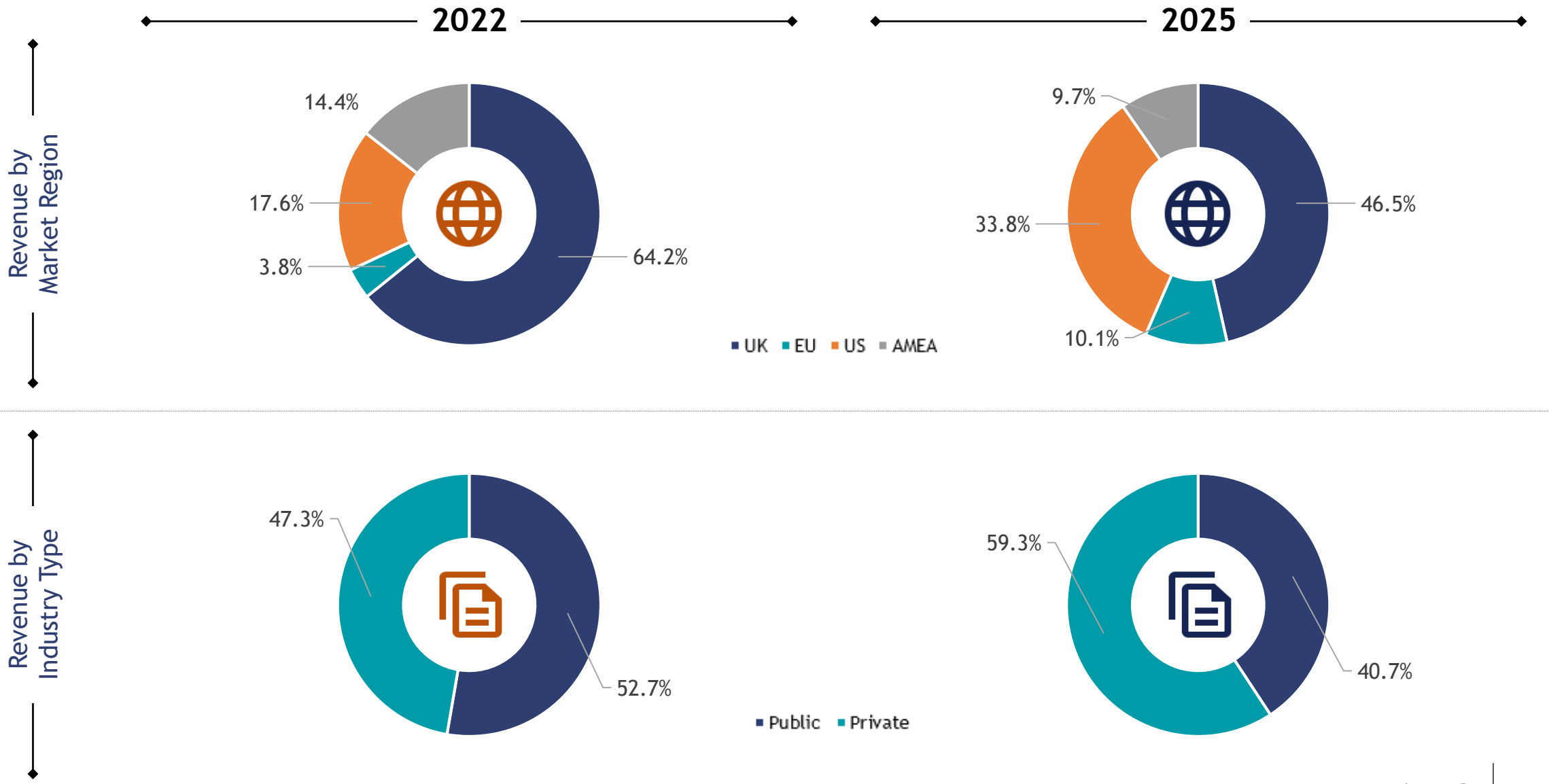
Operating EBITDA Margin



PAT Margin



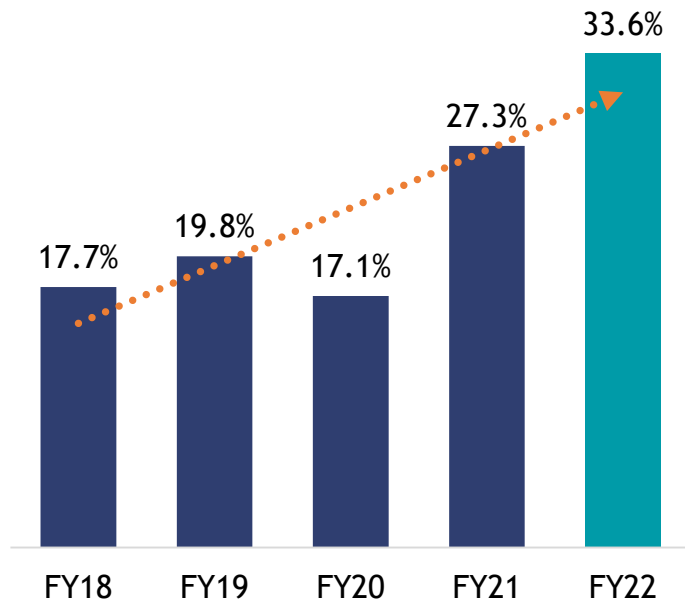
# Revenue Mix - Well Diversified Portfolio



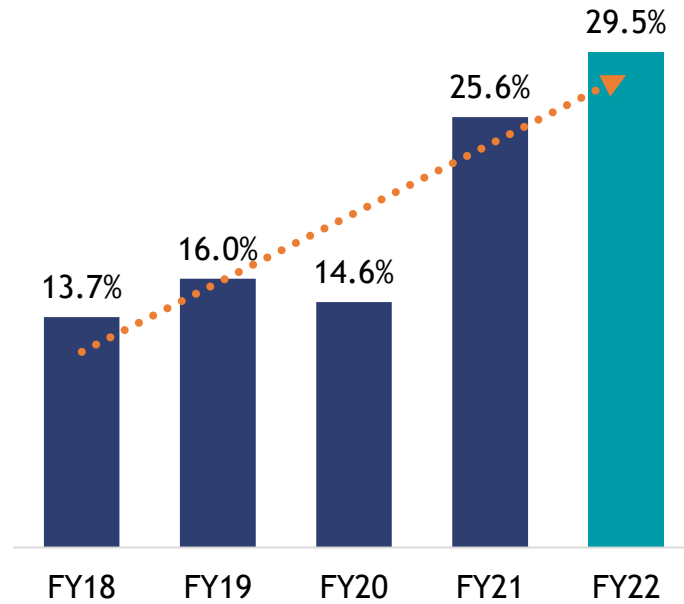
# Strong Balance Sheet



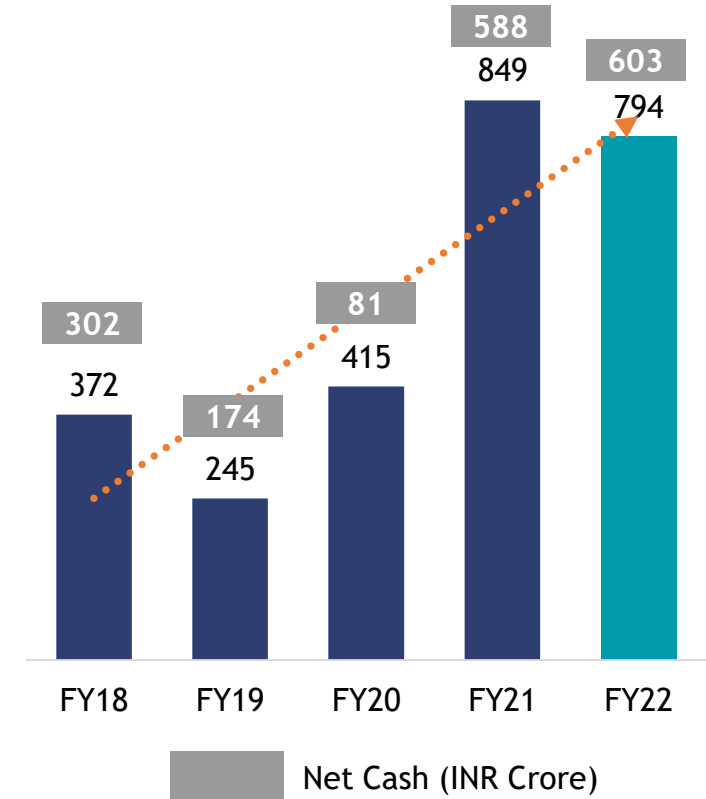
ROCE



ROE



Cash Position

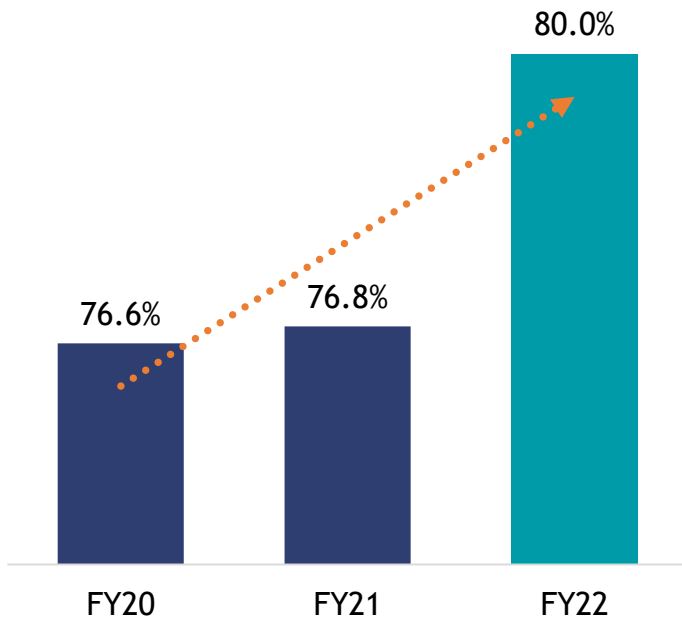


# Return on Equity = PAT/Average Network; Return on Capital Employed = EBIT/Average Capital Employed;

# Robust Operating Levers

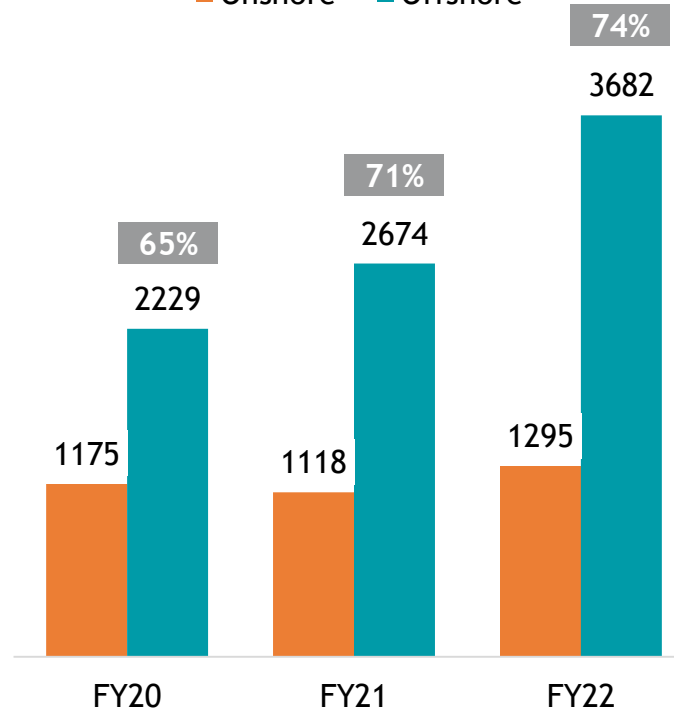


## Utilization



## Headcount Mix

Onshore Offshore

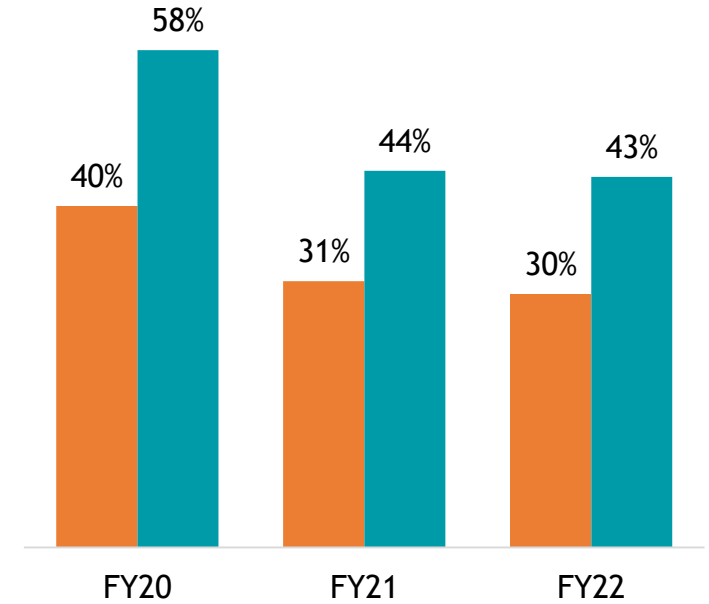


Offshore % MIX



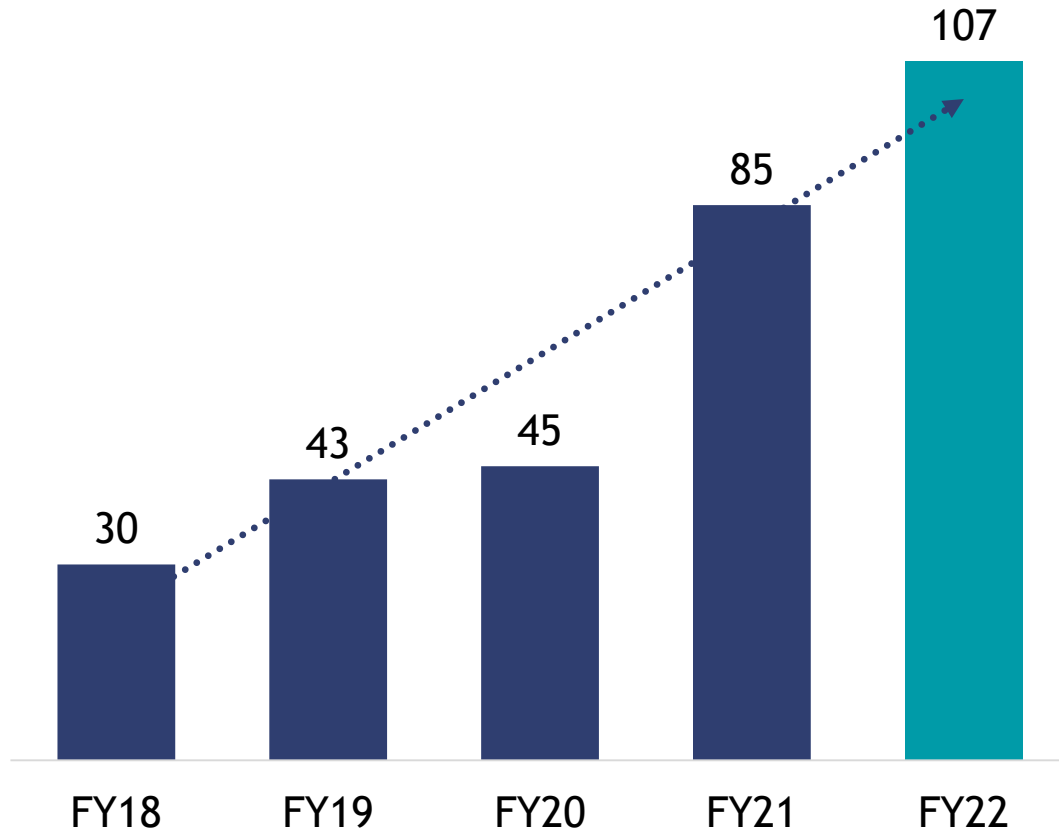
## Client Contribution to Revenue

Top 5 client revenue %  
Top 10 client revenue %

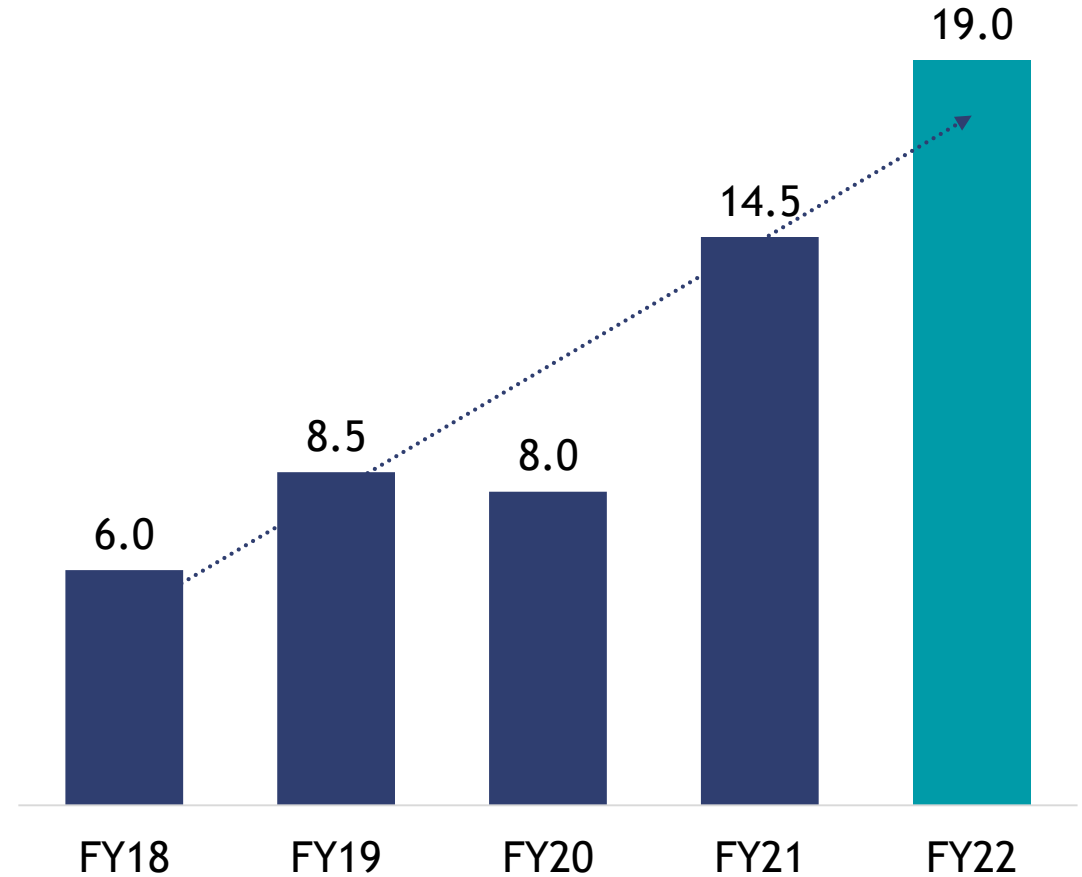


# Maximising Shareholder Value

## Earnings Per Share (Basic)



## Dividend Per Share



Note: Figures in INR

# Building NextGen Mastek - 40 & Onwards

Towards Vision 2025







# Thank You!

<https://www.mastek.com/>