



DIGITAL DECOMPLEXED

Corporate Deck



SAFE HARBOR

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve several risks, and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements. It does not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.



MEET US

Trusted and Turnkey Digital Engineering & Cloud Transformation Partner



40+ year

Heritage with a Startup mindset, 40+ countries

1500+

Active customers, 2500+ cloud implementations 26%+

Revenue Y-o-Y Growth (FY22)

\$293Mn

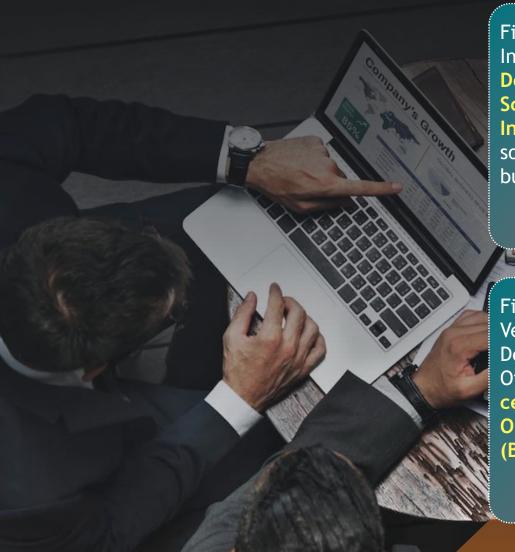
Revenue (FY 21-22) 6.0+

C-SAT Index out of 7.0

6000+

Global workforce

SOME OF OUR FIRSTS



First company in India to start a Design Thinking School and Innovation group to solve customer business challenges

London Traffic congestion
Worlds first project on the Microsoft platform for vehicle movement using digital technologies.

Platform & Solutions
First IT services
company to scale an
Insurance platform
(Majesco), list in US
stock exchange, and
build software (ERP,
RDBMS) products

First major Joint Venture (JV) with Deloitte to create Offshore captive center with Build Operate Transfer (BOT) model

First company to move 1000 + customers to Oracle Cloud applications One of India's first three IT Services Companies to get public listed (1992). Ashank Desai, cofounder is founding member of NASSCOM

SOME OF OUR RECENT ACCOLADES

Oracle

Magic Quadrant: Oracle Cloud Applications 2020, 2021 Platinum Partner

ORACLE Partner



Forbes

Inclusion in Forbes Asia Best Under A Billion 2021 list

Forbes

TMV

Fastest growing org in the UK





2022

Only IT company to feature in Fortune India 'Next 500' list

FORTUNE

2022

Major contender - Digital Interactive Experience Peak Matrix assessment



Constellation

Recognized by Constellation Research ShortList™ for **Digital Transformation** Services (DTX)



ISG

Recognized as a Product Challenger in ISG IPL Oracle Ecosystem 2022 for Implementation and Managed Services quadrant in North



2022

Best places to work for Women



2022

Economic times growth champions



Inc 5000

4x Inc 5000 Fastest Growing Companies in US



ISG

The Booming 15 Recognized in ISG's Booming 15 -Americas



Avasant

Positioned as Disruptors in the Oracle Cloud ERP Service 2021-2022 RadarViewReport Excerpt

DID YOU KNOW?



1300+

Oracle cloud implementations delivered in 40+ countries across industries

40% ↑

Digital Commerce Modernization for multiple US retailers -40% increase in order conversion rate, peak and holiday season support

Crime Reduction

We designed, built and manage the UK's Strategic National DNA Database that helps Forensics and Law Enforcement Authorities investigate & stop crime. 22k

Our systems enable 22,000 Government schools to function efficiently every day of the year.

90% faster

We enabled the National Health Service (NHS) to drive 90% faster response times with a billion pharmacy prescriptions a year.

Fraud reduction

We reduced fraud at financial services clients, with our automation led Machine Learning solutions.

Healthcare and Manufacturing

We delivered Finance, HCM & Supply Chain Transformations for clients across Health, manufacturing globally powered by Oracle Cloud

Transformation of Trade

Transforming UK's trade with EU and rest of the World by supporting Customs
Declarations Services and its trade users.

GLOBAL FOOTPRINT

Serving Customers in 40+ Countries



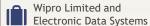
LEADERSHIP TEAM & ADVISORS

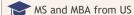
LEADERSHIP



Hiral Chandrana Global CEO. Mastek Group

Years of experience: 25+



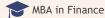




Abhishek Singh President UKI & Europe

Years of experience: 20+







Vijay lyer President -Americas

Years of experience: 30+

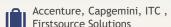
Hexaware Technologies, Cignex Datamatics Inc

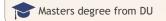




Maninder **Kapoor Puri** Global Chief **Human Resources** & Diversity Officer

Years of experience: 24+







Arun **Agarwal** Global CFO Investor Relations

Years of experience: 17+

Firstsource, GE, Wipro and Tata Motors





Raman Sapra President & Chief Growth Officer

Years of experience: 20+

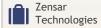






Prameela Kalive Chief Operating

Years of experience: 20+







Prajakta Talvelkar VP and Global Head, Marketing

Years of experience: 20+







Ritwik Batabyal CTO & Innovation

Years of experience: 25+







Vimal Dangri Chief Legal and Compliance officer and ESG

Years of experience: 21+







Yashodhar Bhinde Head of Oracle Cloud & Enterprise **Applications**

Years of experience: 20+





ADVISORS



David O'Brien NED, Advisor/Coach, CRO & CCO, Startup Supporter - UK



David Rutchik Advisor/BOD: NA Ex. MD of Pace Harmon



Vivek Chopra Exec. Chairman, Strategic Advisor, Board Member -

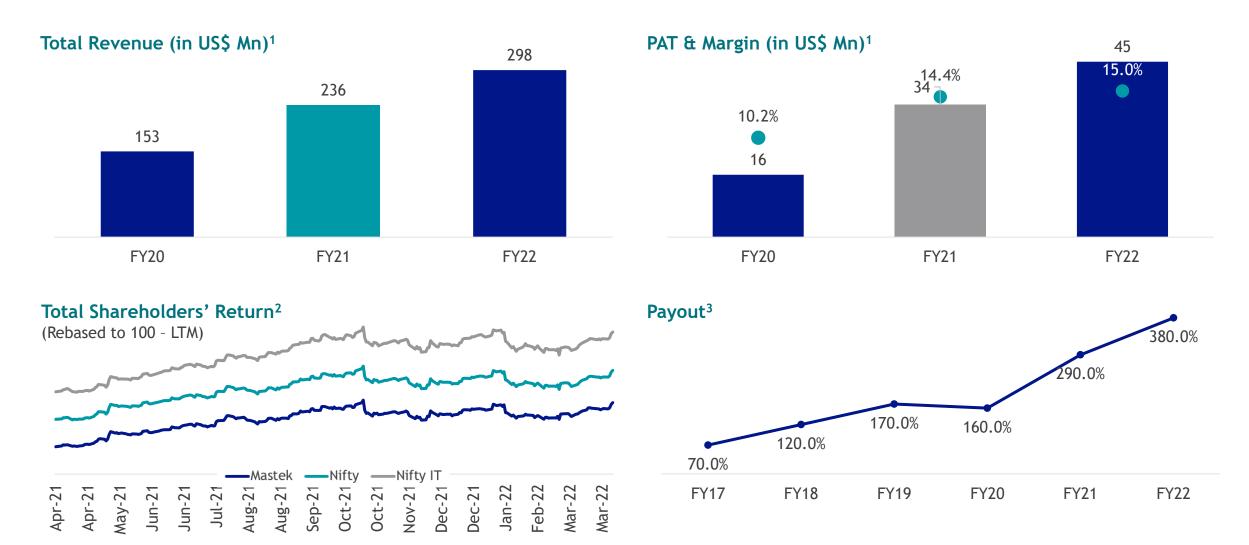


Rob Shaw Ex: Deputy Chief Executive and Managing Director of NHS Digital - UK



Gary Barnes International IM&T experience: NA, UK, Europe & ANZ

CONSISTENT PROFITABLE GROWTH AND STAKEHOLDER VALUE* CREATION

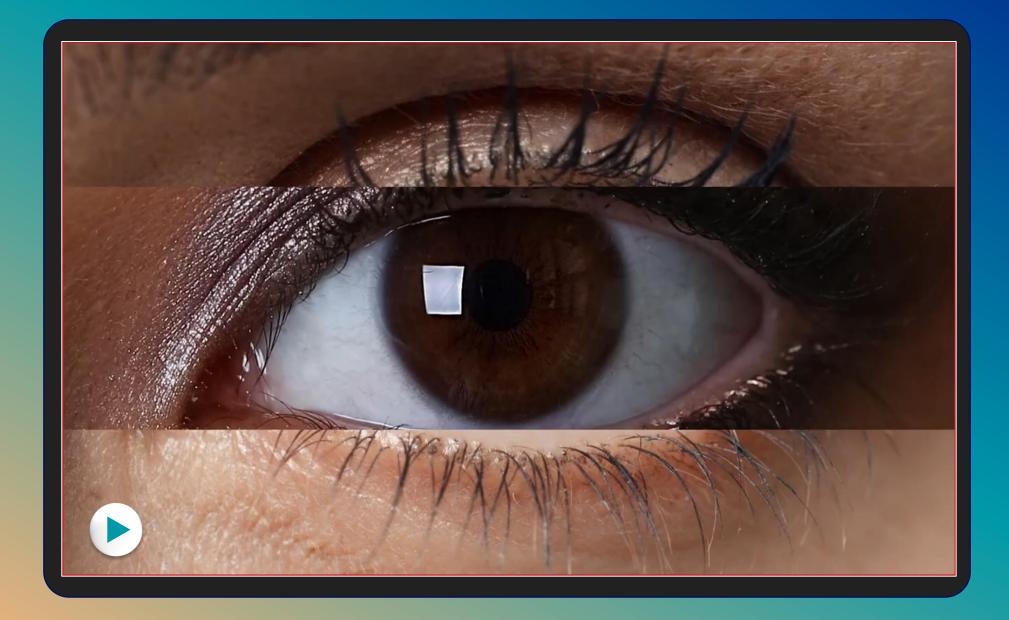


¹⁾ Figures are as per IndAS 2) Share Prices from NSE, As of 21st March 2022; 3) Dividend per share/ Face value per share



CORPORATE VIDEO





DIGITAL DECOMPLEXED WITH TRUST VALUE & VELOCITY

| | Government | Health Care | Life sciences | Retail | Financial Security | Manufacturing |
|----------|---|---|---|--|---|---|
| | Decomplexed | Decomplexed | Decomplexed | Decomplexed | Decomplexed | Decomplexed |
| Trust | Accurate, rapid and ethical DNA profile match capability to help investigate crimes | Ensured a single version of the truth for improved operational and services insights. | Streamlined financial system using Oracle Cloud | Five years as a trusted partner that has helped drive growth in the US and globally. | Correction of business model assumptions by colocating teams. | The client now operates with a global unified HR system with a single source of truth across brands. |
| Value | Hundreds of thousands of Asylum & Complex Caseworking Policy cases delivered | Enabled real-time collections to run 10x faster. >70Tb of patient data. | Yearly consolidation changed to Monthly consolidation | The athletic apparel achieved a historical EPS growth rate of 20.1% | Identified 80% of fraud cases. Increased fraud detection by 15% | Replaced excel sheets with a modern and future-ready Oracle cloud applications. |
| Velocity | Millions of secure Biometrics transactions for Immigration, Passports and Crime prevention | Drove 90% faster response times for patient level and other reports. | 16 weeks of deployment with follow on Cloud/SaaS managed services | Successfully launched multiple international websites, Order Mgt and Loyalty Implementations. | Enabled 25% faster strategic global rollout. | Reduced time to hire and onboard new employees. Improved global reporting with real-time information for strategic decisions. |

OUR COLLECTIVE VISION AND GOALS FOR FY 25-26

Trusted and Turnkey Digital Engineering & Cloud Transformation Partner



MISSION

We Enable Success for our Clients, Employees, & Societies we live in



APPROACH

Trusted Long-term Partnerships with Industry focused Value **Based Delivery**





Be at \$1Bn in early part of 2nd half of the decade



Top 3 in Growth among mid-cap IT Services



Best

Benchmark for Best Places to Work & Customer Delight

Decomplex Digital with Trust, Value & Velocity

MASTEK GLIDE 4.0 DNA

Industry First



- Business Accelerators, Processes, Benchmarks & People
- Focus on System Business **Transformation**

Decomplex Digital

 Γ

- Application modernization to enable business growth engaging Functional Consultants & Engineering Excellence
- Accelerate Innovation with Actionable Insights

Outcome-based



- Return on Investment
- Continuous Innovation & **Evolution**

ONE OF THE TOP & FASTEST GROWING ORACLE CLOUD APPS PARTNER

Global and Cross Pillar

1300+ Cloud Implementations with Global Customers Expertise in all Oracle Cloud Pillars



Value Based Delivery

Deliver Measurable Outcome with Business Outcomes.

Verticalized Approach

Vertical specific solutions for Healthcare, Manufacturing, Engineering, Telco, Government



Oracle Global Platinum & **Cloud Premier Partner**



Evo Glide (On Prem to Cloud)

Transformation Platform for Oracle EBS, PeopleSoft, & SAP to Oracle Cloud.

Brilliant team and model to scale

2500+ consultants & growing across all pillars of Oracle Cloud





Awards and Recognition

Oracle's Leading Global Cloud Apps Partner since 2017 Gartner MQ (2019-21)

OUR DIGITAL & CLOUD SERVICES PORTFOLIO

Powered by Glide 4.0 and Value Based Delivery

Industry Aligned Approach with Business Outcomes

Digital and Application Engineering

- Digital Consulting
- Low Code Development
- Application Modernisation
- System Integration
- Cloud Native Development
- Quality Engineering & DevSecOps

Oracle Cloud and **Enterprise Apps**

- Oracle Cloud Applications
- Oracle Consulting
- Value Based Delivery
- Glide 4.0

Digital Commerce & Experience

- Experience Transformation
- Unified Commerce
- Digital Experience Engineering

Data, Automation and Al

- Data Engineering and **Operations**
- Business Analytics
- Cognitive Automation
- Intelligence on Edge

Innovation Labs and **Platforms**

Innovation Lab brings products and services, identified as the lowest common denominator to multiple domain use-cases, to market faster and accelerates digitisation of production and operations

Cloud Enhancement Services

- Service Transformation Consulting
- Value-Based Analytics

- Hybrid Cloud Service Management & Governance
- Application Enhancement Services

SUMMIT LEVEL SALESFORCE PARTNER

(MST Solutions, A Mastek Company)



Solution Architecture & Design

Dedicated practice that can deliver full-scale blueprints with enterprise level complexity. Broad, multi-discipline expertise.



Build & Implementation

Scalable resource model. Data architects identify opportunities to create long-term integration plans . Professional project management able to work any methodology.



Integration

Core competency for MST. Understands how to integrate cloud data across legacy platforms.





Ongoing maintenance and support. Providing administration, product enhancements, change management, product support, and ongoing development teams





26 certifications



DIGITAL EXPERIENCE & COMMERCE (D2X™)

Transforming All Stakeholder Experiences With Digital



Digital & Interactive **Experience Platform**



Composable, Agile, or **De-Coupled** Architecture



Data Continuum Enablement



Unified Commerce Enablement



Cloud, ESB, & **Enterprise** Architecture



- Experience Platform
- Multiple channels-Mobility, Voice, Web, POS
- Search & Intelligent Recommendation
- Modern UI/UX
- Sales CRM



- API Ecosystem
- API Orchestration
- Next Generation Integration
- Agile Frameworks
- Enterprise SaaS



- Datawarehousing, ETL, Reporting
- · Datalakes, Cloud **DataWarehouse**
- Data Virtualization
- Analytics/ ML



- Microservices/APIs
- Headless Enablement
- SaaS solutions
- Product Information Mgmt
- Digital Asset Mgmt
- Order Management

- Cloud Enablement
- Cloud Migration
- iPaaS Management
- Enterprise Architecture
- Low Code Development
- Devops
- Enterprise SaaS

DIGITAL AND APPLICATION ENGINEERING SERVICES



Digital Enablement through **API** Management

API Management (design, Develop, Operate), API Economy, API Security, Partner Integrations, Omni Channel Enablement



Enterprise Scale Integration & Micro services Development

Modernize apps for Scale, Elasticity, Agility, Refactor, and Re-engineer monolith with modern tech stack reducing dependencies using micro services. System integration across enterprise apps through Service Bus, Messaging for real time processing and data transfer at high speed



Low Code No Code Development

- Process Automation, Monitoring, Workflow & Rules Configurability
- for straight through process and agility. Multi experience B2E, B2B and B2C applications using low code tools for LOB integration



Digital Quality Engineering

- API and Enterprise Integration **Testing**
- Device Farm testing
- Automation testing
- Performance & Security Testing
- Cloud testing (Migration, Native Development, Regression, Performance, security)



Cloud Migration & Modernization

Well-structured process, frameworks, capabilities & ecosystem for a swift, secured & smooth transition to hybrid multi cloud environments



Cloud Native Development

Fully utilize the agility, scalability, resiliency, elasticity, on-demand and economies of scale benefits provided by cloud computing with cloud native development services



Agile Enterprise App development & maintenance

- Portal, Mobile development
- Bespoke App development
- DevSecOps implementation
- CI/CD pipeline implementation & management and Enterprise DevOps (Dashboard, Monitoring, Improvement)



DevSecOps & Cloud **Automation**

Fully automated deployment using industry standard tools; Left shift approach; CI/CD; Containerization services

AUTOMATION RELATED SERVICES

• Enablement - Delivery, Customer & Partner Asset Knowledge bank - Reusable components **Practice** - Intelligent Document Processor - Mastek Accelerated Automation Program Intelligent automation covering **Offering Covers** • Robotic Process Automation, RPA Business Process Discovery Our • Build & Setup IT & Business collaborated COE Cognitive Process Automation Offering Intelligent document processing Artificial Intelligence Professional Services for Bot development life cycle Certified team members Developer

Business Analyst

Automation Specialist

Solution Architect

30+ Assets & **Solutions**

150+ Automation processes

Developer

UiPath Certified

PROFESSIONAL SERVICES

- Business Analyst
- Automation Specialist
- Solution Architect
- Infrastructure Engineer
- Project Manager

Infrastructure Engineer Project Manager



(b) Hitachi Capital (UK) PLC

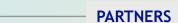








دائــرة الـتـعليــم والـمـعـرفـة DEPARTMENT OF EDUCATION AND KNOWLEDGE





Gold **Microsoft** Partner

Microsoft



- Digital assistance to the Health workers to support Covid-19 PPE timely delivery
- Empower Employees saving 5000+ hours to do decision making tasks
- Simplify the business process to remove efficiencies - 90 minutes per 30 requests in 2 minutes

Customers

Why

Mastek?











NON-LINEAR PLATFORMS AND INNOVATION ECOSYSTEM



Launchpad - Platforms



Industry specific Automation



Intellectual Property Management



Architecture as a Service



Innovation Lab as a Service



- Seed candidates with in-house assets and startup partners
- Non-Equity led partnerships and Startup investments (Ventures)



- Solution led automation at Industry level
- Digital assets aligned to Hyperscaler and **Big-Bets**



- Manage Filing and Granting of IPs (Patents, Trademarks)
- Co-Create IPs with Customers and Academia (Deep Blue)



- Define and Establish Architect-Stream
- Global Accreditation of Architects



- Create rapid prototypes for emerging tech, Al intersections with industry
- Catalyze delivery and enable customers



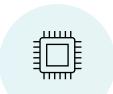








KEY TECHNOLOGY PLATFORMS AND PARTNERSHIPS





Oracle Cloud &

Enterprise Apps

ORACLE

Platinum







Digital & Application Engineering

Microsoft Partner Microsoft

Gold Application Integration Gold Cloud Platform Gold Cloud Productivity





Trusted Oracle partner across the globe for ERP, SCM, HCM, EPM, CX, Technology and Cloud Applications.

Data, Automation and Al



Gold Application Integration Gold Cloud Platform Gold Datacenter Gold Cloud Productivity







Digital Commerce & Experience







Cloud Enhancement

(Managed) Services



Adobe



servicenow

Complementary Partners

Strategic

Growth



outsystems

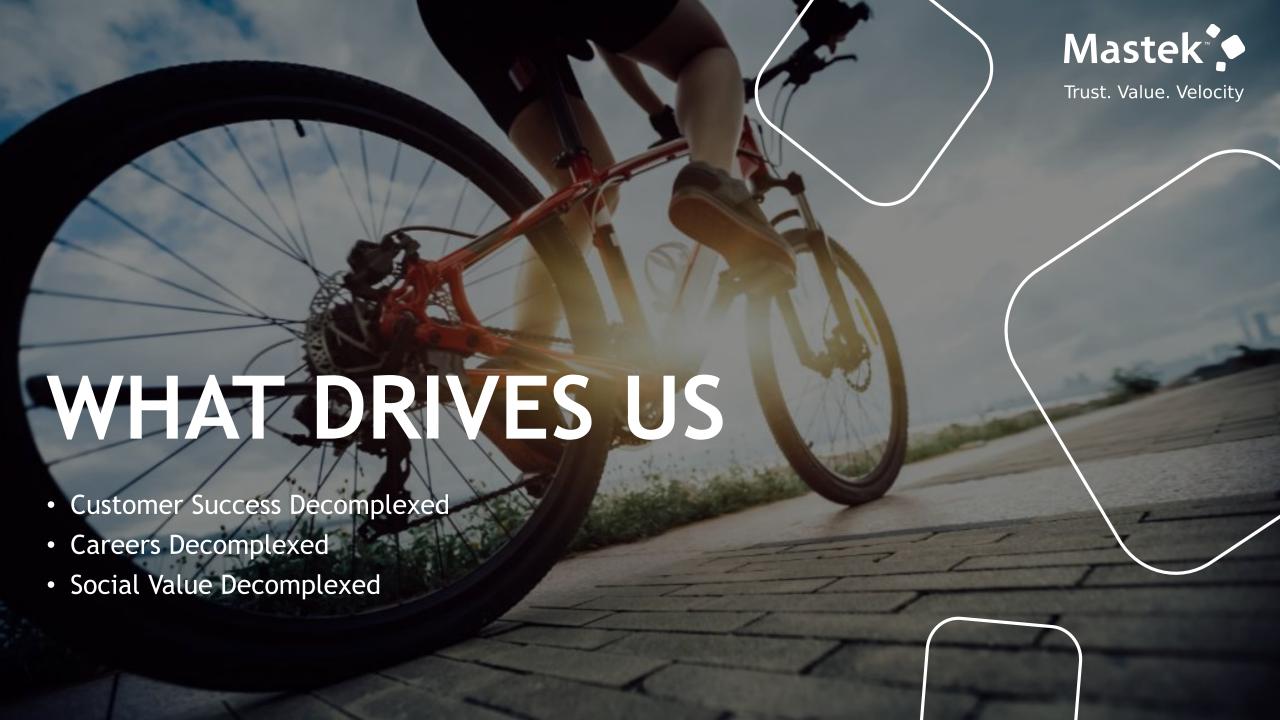








*Infrastructure, Cybersecurity, Consulting & Industry Solutions Providers



STRATEGIC PRIORITIES AND GROWTH DRIVERS

Growth Markets & **Verticals**

Massive Untapped Opportunity in **Americas**

- Healthcare and Life Sciences, Retail & Manufacturing
- Top 25 accounts mining and Fortune 1000 targets

Continued Growth in **UK Public Sector** Expansion of private sector & EU

- Home Office, HMRC, NHS, City Councils
- Financial Services, Retail in UK, Mfg in Europe
- Digital Enablement
- Accelerating Cloud **Transformation** through Oracle

Digital & Cloud Services Strategic **Partners**

- Dominate in Oracle Cloud Globally
- Grow Salesforce, Microsoft, AWS, ServiceNow & UIPath + Cloud Enhancement Services (CES)

Differentiated Talent and Delivery model

- Career Value to Attract/Retain
- Value Based Delivery to drive Business Outcomes

One Mastek Brand Innovation & ESG

- Digital Engineering & **Cloud Transformation** Partner
- Innovation Labs
- Environment, Social & Governance (ESG)

Decomplex Digital with Trust, Value & Velocity



OUR CUSTOMERS

Industry-Vertical Wise

| Healthcare & Lifesciences | Public Sector & Education | Retail, Consumer & Logistics | Manufacturing & Technology | Financial Services |
|----------------------------|----------------------------------|------------------------------|--------------------------------------|--------------------------------|
| GROUP | HM Revenue & Customs | Morrisons | onsemi | International Reference France |
| AMERICAN HOSPITAL | Home Office | Visionworks | | freedom |
| Lifescan | Denmark Technical University | rue21。 | Parker we make aging part of life TM | together FINANCIAL SERVICES |
| Med Choice | Lambeth | 1 Iululemon | Zamili ndustrial | CHARLES STANLEY |
| Aster We'll Treat You Well | NHS | Specsavers | Tektronix [®] | Mercer |
| Banner Health® | Northumberland County Council | Kelloggis | HITACHI Inspire the Next | |
| | Arizona State University | M&S EST. 1884 | ARCADIS | |

UK HOME OFFICE - MASTEK 8 YEARS OF PARTNERSHIP

Delivering Programmes of Critical National Importance

BIOMETRICS PROGRAMME

Immigration and Law Enforcement Biometric Capabilities (Fingerprints and Facial Matching)

Immigration Fulfilment (Biometric Residency Permits, Biometric Travel Documents, Asylum Residence Cards)

MIGRATION AND BORDERS TECHNOLOGY PORTFOLIO

Forensics and Public Protection DNA Profiling and Matching Capabilities

Asylum and Complex Case working













Successful Outcomes

- 1. Millions of Visas progressed every year
- 2. Millions of secure Biometrics transactions for Immigration, Passports and Crime prevention
- 3. Hundreds of thousands of Asylum & Complex Caseworking Policy cases delivered
- 4. Accurate, rapid and ethical DNA profile match capability to help investigate crimes

PATIENT-CARE DECOMPLEXED Reduction in cost of care and improved quality of care





PROBLEM



Existing system was unable to provide timely costing information with below key constraints:

- No central system to extract clinical, statistical and financial data
- Difficult to analyze millions of patient encounter data on a common platform
- · A lot of manual work in getting data, allocating costs and reporting



SOLUTION

- Solution implemented Profitability and Cost Management Cloud Service, Oracle Analytics Cloud
- Build a common platform for data integration, standardization and analytics for cost allocation purpose that gives DRG level, hospital level, and patient level costing and profitability analysis.
- The source systems are Fusion ERP, Fusion HCM, Cerner, Epic, Lab Systems
- Robust and Flexible Cost Allocation framework with margin analysis reports and simplified ad-hoc reporting capabilities to empower end users to analyse cost by different patient population filters.
- Complete automation to capture driver data, department grouping and cost pool and integrations with source for GL data, RVU data and Driver data.
- Deployment Location Sacramento, USA



- Solution supporting over 1,500 users in the production environment
- Comparative analysis across all facilities by different dimensions like service line, DRG, ICD and physician.
- Cost and Margin Analysis of approx. 64000+ Services further extended at Patient Level of approx. 149k In-patient and 3 Million Out-Patients Visits a year.







PROBLEM

Store associates did not have a way to look up customer profile, purchase history, loyalty points, rewards, coupons, offers, etc.



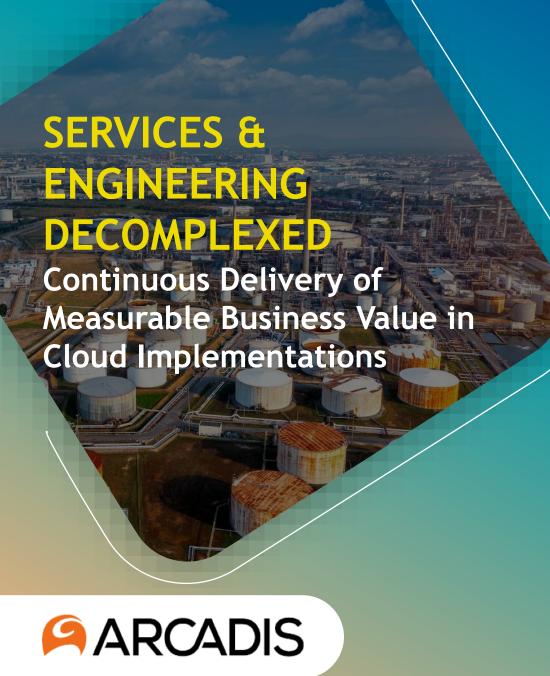
SOLUTION

Build mobile apps for:

- **VBook for Store associates:** develop a mobile app for in-store use to register or look up customers, view buying history, or provide product information
- **VShoppe** Mobile App for Customers: develop a mobile app for use by customers to look up purchase history, loyalty points, redeem points, get information on offers, and other features to improve the shopping experience

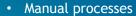


- VBook Hybrid app (iOS + Angular) delivered in a record 6-week timeframe
- Increased in-store sales and conversion with improved customer buying experience and conversion
- VShoppe The consumer mobile app has empowered customers for self-service which has significantly improved sales and loyalty; this app paved the way to build a complete end-to-end ecommerce mobile app
- VShoppe 2.0 Completely redesigned solution with end to end integrated commerce and industry leading features.





PROBLEM



- Reporting in Different timezones
- Multiple applications globally
- Lack of governance



SOLUTION

- · Oracle Cloud Implementation Globaly
- Provided a standardized, innovative, proactive, cost-effective support and application engineering services
- Cloud Enhancement Services (CES) 24*7 Priority One Management Service & 24*6 Support Service
- Integration & Infrastructure Support and advisory for third party applications to Oracle cloud applications



- Automated common applications and standard business processes Minimized the manual effort and increased speed and quality of delivery
- Seamless Service Transition carried out remotely
- -323 transition activities across 9 timezones and 11 domains
- 25% Incident backlog reduction Real-time Operational KPI Dashboard RPA driven User provisioning Automation Quarter on Quarter SLA performance improvement



BANNER HEALTH PAYVIDER DECOMPLEXED

U.S.-Based Health System, With 50,000+ Employees, Operating 30 Hospitals & Several Specialized Facilities Across 6 States

- Client Since: 2018
- End Market: Healthcare
- Buyer: Systems VP, IT Business Services
- Initial Opportunity: Solution Architecture CEP and Enterprise
- Additional Opportunities: 38+ won opportunities
- Lead Source: Client Referral
- Technologies:













PROBLEM



- · Recruitment and onboarding
- Disparate PPME process with manual data entry
- Test case automation
- Automating DocuSign and Draw loop
- DOM attributes
- Azure DevOps setup / execution



SOLUTION

- Core Workflow Application
- Multi-System Integration with legacy credentialing, HR, ITSM, and external platforms
- Self-Service Candidate experience
- Framework automation to support the Community Cloud
- Automation framework with integrated with Azure DevOps
- · Industry Standards and reusable libraries in framework



- Reduced hire to practice start by more than 25 days
- Enabled recruiting team to support massive ramp-up efforts around COVID w/o compromising data quality
- Automated regression test suite and reduced the regressing testing hours by 85%
- Automated the smoke test suite and reduced the smoke testing hours by 65%
- Minimal manual intervention ensuring consistent quality



MASTEK 4.0 CULTURE

Spirit Of Mastek - Once A Mastekeer, Always A Mastekeer



Being your Best Version



Autonomy with Accountability



Agility & Velocity





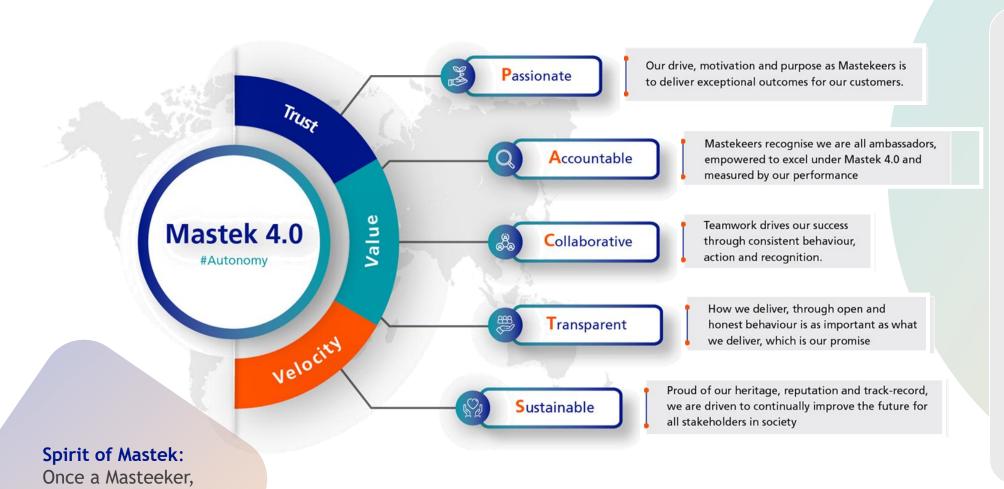


No Command & Control



Empowered Mastekeers

OUR OPERATING MODEL AND VALUES FRAMEWORK



Leadership **Behaviors - ExACCT**

Excellence in Execution

Authentic and Humane

Customer Success

Change Enabler

Transformative Innova<u>tion</u>

Always a Mastekeer



ESG

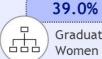
DEIB



Industry Recognition The Best Organization To Work For Women 2022 - ET Edge

29.2%

Overall Women Diversity



Graduate Women Hiring

Campaigns



Pride Month Campaign



Onwards & Upwards: Women Leadership program for 80+ Women Mastekeers from across the

globe

Month long #breakthebias campaign

Reshine -----



Returning Mother's Program

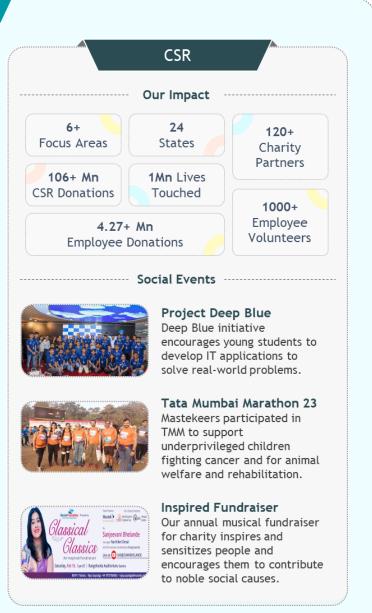
100% women Mastekeers returned to work after maternity break

- 1. Voluntary reporting of BRSR as per SEBI mandate
- 2. We are amongst 10 companies in India whose SASB reporting has been accepted link here
- 3. Participant of the 2022 CSA (DJSI) by S&P Global.
- 4. Mastek has a record of zero data breaches



Our Commitment

Mastek is aiming to achieve net zero emission by 2040





THANK YOU









