

LIVE

25/01/21

Evosys • Live

Advisory
Webinar

21A – Cloud SCM

Empowering you for the next update



ORACLE | Partner



Host: Richard Wainwright
Account Director

Speakers: Parth Dave
Centre of Excellence –
SCM

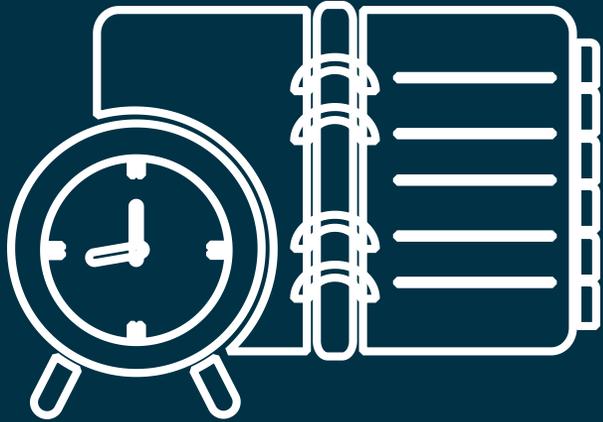
Q/A: Mrugesh Shah
Centre of Excellence –
SCM



Oracle's Global
Partner of Year
(2017, 2019)

Featured in Gartner
MQ for Oracle Cloud
(2019, 2020)

AGENDA



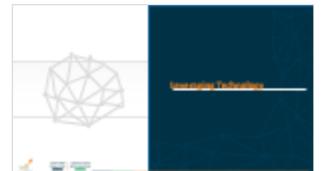
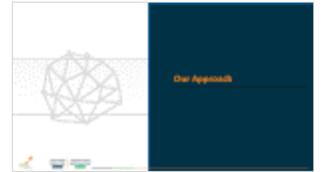
● Closing - Q&A

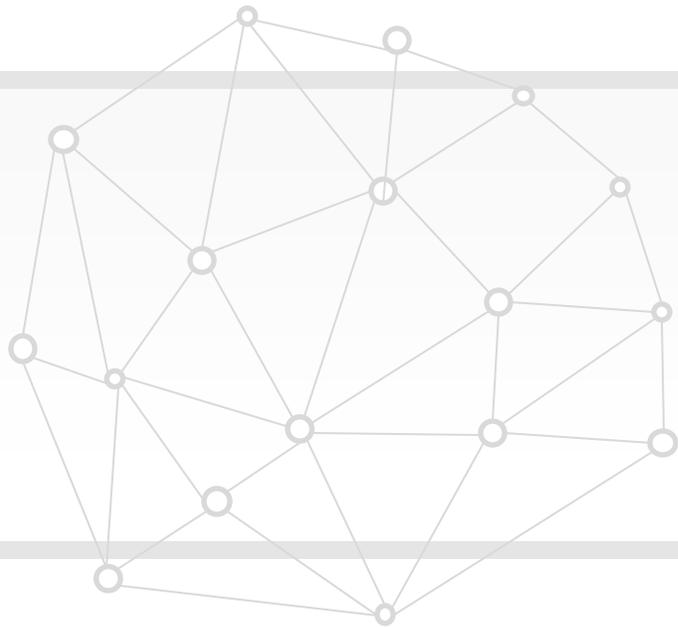
● Leveraging Technology

● Our Analysis of Latest Release

● Most Popular Features

● Our Approach to Oracle Update





Our Approach

Oracle's Global
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MQ for Oracle Cloud
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Analyze

Evaluate new features to prioritize the uptake of those that improve user experience and productivity.

Plan

Business and IT teams collaborate on the strategy for the uptake of new features and go-live.

Test

Execute regression and user acceptance testing on key flows.

Launch

Go live with new features, documenting feedback for ongoing success along with Post Update Support



How to read each Feature Summary?

New Feature Introduced in latest release by Oracle

Short Description of the New Feature

Business Benefits realized from the New Feature

ABILITY TO CHANGE CONTACT START DATE

DETAILS:

- If you're an HR Specialist, you can now change a contact's start date on the Family and Emergency Contacts page. As an HR Specialist, you can now complete all your administrative tasks using the responsive pages.
- This feature isn't available for an employee or contingent worker while viewing their contacts' information.

BUSINESS BENEFIT:

Ensure correct data that can be used for any family benefits

Impact Analysis

| | |
|----------------|-----|
| Impact Level | LOW |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | YES |

Evosys Feature Analysis for Your Business

Evosys Impact Study on Potential Impact to users for using new feature

LOW: No large scale impact. Regression testing can be ignored.

HIGH: Needs to be part of the regression testing.

NO : Already enabled and ready to use with some or no configuration

YES: Need to opt-in to use the feature.

YES: Configuration set up needed to use new feature.

NO: User can use the feature by default with no change needed.

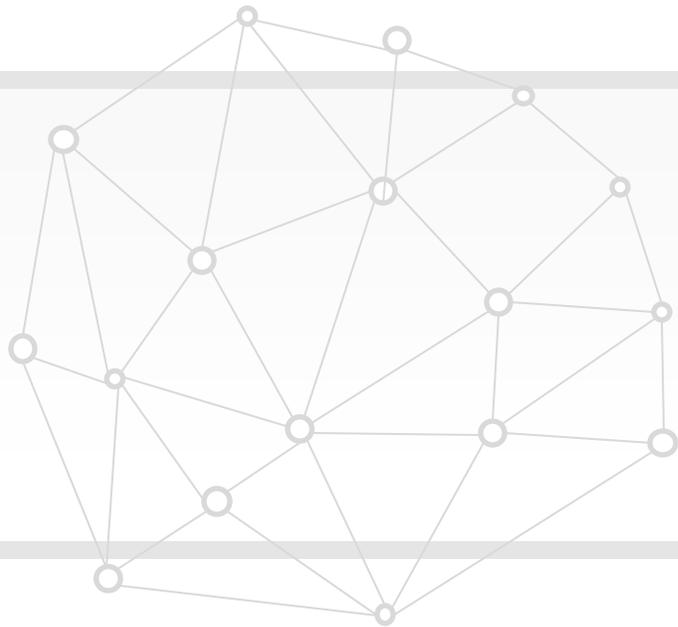
YES: Need minimal time of both parties to make use of the feature.

NO : Need significant amount of time and effort to make use of the feature.



Oracle's Global Partner of Year (2017, 2019)

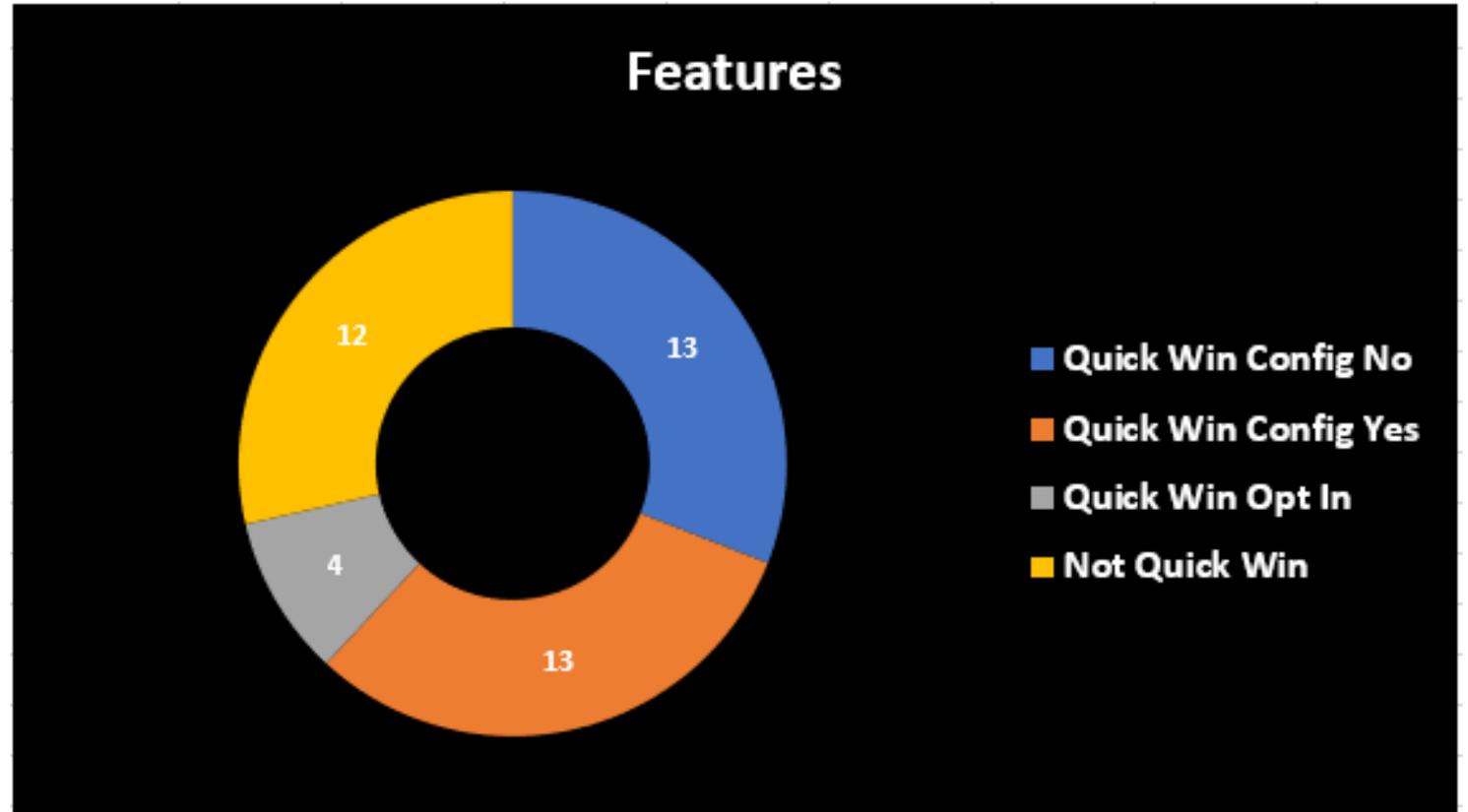
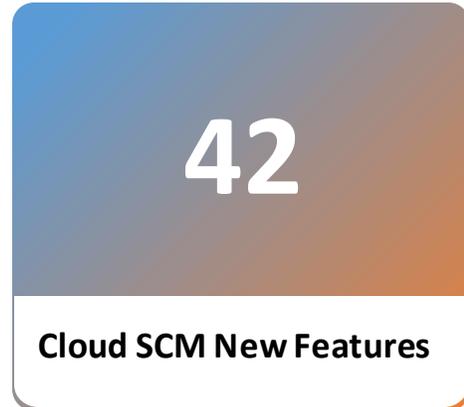
Featured in Gartner MQ for Oracle Cloud (2019, 2020)



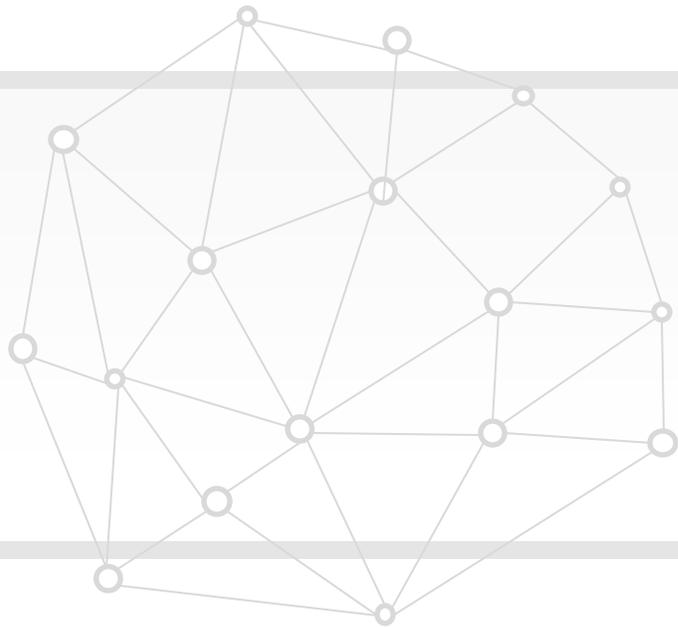
Our Analysis of Latest Release New Features

Blockbuster Features of 20D Upgrade

| Feature Details | Module | Quick Win | Impact Level | Configuration Needed? |
|--|-----------------|-----------|--------------|-----------------------|
| Update the price on purchase orders for items requested from punchout marketplaces | Purchasing | Yes | Med | Yes |
| Prevent cancellation of partially received or invoiced purchase orders | Purchasing | Yes | Med | No |
| Deliver user-specific procurement bi analysis content | Purchasing | Yes | Med | Yes |
| Prevent general ledger period close if costing subledger periods are open | Cost management | Yes | High | Yes |
| Enable overpicking for sales orders, transfer orders, and work orders | Inventory | Yes | Med | Yes |



What's New?



NEW FEATURES

QUICK WINS – default with no configuration

Creation and management of supplier invoices with retainage payment terms

Details:

Create and manage supplier invoices matched to purchase orders with retainage payment terms. Hold back retainage on complex purchase orders and only release the retained amount once the contract is completed.

Impact Analysis

| | |
|----------------|------|
| Impact Level | HIGH |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | YES |

The screenshot shows the Oracle 'Create Invoice' interface. At the top, there are navigation icons and a 'Create Invoice: ?' label. Below this is a 'Match Invoice Lines' section with a search bar and 'Advanced' search options. A table lists invoice lines with columns for Match, Line, Quantity, Unit Price, Amount, Item Description, Purchase Order (Number, Line, Schedule, UOM), Retainage Rate (%), Receipt (Number, Line, UOM), and Co. One line is highlighted with a blue background, showing a Retainage Rate of 10%. Below the table, there are details for 'PO 1004847, Line 1, Schedule 1' including 'Ordered', 'Available', and 'Billed' amounts, and 'Received', 'Accepted', and 'Returned' status.

| Match | Line | Quantity | Unit Price | Amount | Item Description | Purchase Order Number | Line | Schedule | UOM | Retainage Rate (%) | Receipt Number | Line | UOM | Co |
|-------------------------------------|------|----------|------------|----------|----------------------------|-----------------------|------|----------|-----|--------------------|----------------|------|-----|----|
| <input checked="" type="checkbox"/> | | | | 1,000.00 | Conference Room Renovation | 1004847 | 1 | 1 | | 10 | | | | |

Business Benefit:

- Record Invoices with retainage payment terms



Oracle's Global Partner of Year (2017, 2019)

Featured in Gartner MQ for Oracle Cloud (2019, 2020)

Optimization of workflow rule evaluation

Details:

When using BPM Worklist to configure rules, optimize rule evaluation when parent and child attributes are used within the same rule in a workflow by identifying and correcting missing parent child joins in BPM Worklist.

The screenshot shows a BPM Worklist interface for configuring a rule. The rule is named 'CapexRule' and is configured with the following conditions:

- Invoice Header.Invoice Amount
- Invoice Line.PO Header ID
- Invoice Distribution.Account Segment is "1560"

A warning message is displayed: "Warning: RUL-051069: Rule 'CapexRule' configured using 'InvoiceLine' and 'InvoiceDistribution' resulting in inefficient rules evaluation: RUL-051069: Rule 'CapexRule' configured using 'InvoiceLine' and 'InvoiceDistribution' resulting in inefficient rules evaluation:"

Below the rule configuration, there is a "Business Rule Validation - Log" table:

| Message | Dictionary Object |
|---|--|
| RUL-051069: RuleSet 'ParallelTypeParticipantInParallelModeRuleSet', Rule 'CapexRule' config | FinAplInvoiceApprovalRules/ParallelTypeParticipantInParallelModeRuleSet/Ca |

Impact Analysis

Impact Level **MED**

Need to Enable **NO**

Configuration **NO**

Quick Win **YES**

Business Benefit:

- Optimized rule

Communicate purchase orders to multiple email recipients

Details:

Add multiple email recipients when communicating purchase orders to suppliers. You can now notify internal stakeholders and additional supplier contacts on the same email that gets dispatched when a new purchase order or change order is issued.

Edit Document (Purchase Order): 1004801

Manage Approvals View PDF Actions Save Submit

Main Contract Terms

General

Procurement BU Vision Operations
Requisitioning BU Vision Operations
Sold-to Legal Entity Vision Operations
Bill-to BU
Order 1004801
Status Incomplete
Buyer Furey,Clare
Creation Date 10/23/20

Supplier CV_SuppA01
Supplier Site CVSuppA01Site01
Supplier Contact
Communication Method E-Mail
Email a@oracle.com,b@oracle.com
Bill-to Location V1 - Vision Operations
Default Ship-to Location V1 - New York City

Currency USD
Ordered 0.00 USD
Total Tax 0.00 USD
Description
Requisition
Agreement
Master Contract

Impact Analysis

Impact Level HIGH

Need to Enable NO

Configuration NO

Quick Win YES

Business Benefit:

- Multiple email recipients



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(2019, 2020)

Identify purchasing documents that failed validation checks

Details:

Identify purchasing documents that failed validation checks with the help of visual aids. These visual aids are available on UI pages such as Manage Orders, View Purchase Order, and Edit Purchase Order.

Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | YES |

The screenshot shows the Oracle Purchasing interface for Purchase Order 1005920. The status is 'Rejected' with a red error icon. An error dialog box is open, displaying the following table:

| Line | Schedule | Dis Message Text |
|------|----------|--|
| 1 | | The value of the attribute Source Agreement Line isn't valid. |
| 1 | 1 | The source agreement isn't valid. Verify that the source agreement is open, its effective end date is either blank or in the future, it has an active assignment for the requisitioning BU, and the supplier site and the supplier is the same as on the purchase order. |

Business Benefit:

- Ease of identifying error

Specify a sold-to legal entity while creating purchase orders

Details:

Specify any legal entity assigned to the ledger of the requisitioning BU as the sold-to LE while creating purchase orders without configuring new supply chain orchestration flows. Before update 21A, in the absence of a supporting supply chain orchestration flow, you could only choose between the default LE of the requisitioning BU and the LE to which the destination organization belongs.

With this feature, you no longer need to create additional business units for purchasing from a different sold-to LE.

The screenshot shows the 'Create Order' form with a dropdown menu open for the 'Sold-to Legal Entity' field. The dropdown list includes the following options: G3_QA_Legal Entity2, Northlake Store, Southshore Store, Vision Canada - GRE2, Vision Corp - Canada, Vision Corporation UK, Vision Leasing, Vision Operations, ZFIN_LE, and ZHRX-AE-Starter-Legal ... The 'Sold-to Legal Entity' field is currently set to 'Vision Operations' and is highlighted with a red box. Other fields visible include 'Style', 'Procurement BU', 'Requisitioning BU', 'Supplier', 'Supplier Site', 'Supplier Contact', 'Default Ship-to Location', and 'Currency' (set to USD).

Impact Analysis

Impact Level **HIGH**

Need to Enable **NO**

Configuration **NO**

Quick Win **YES**

Business Benefit:

- Low setup maintenance

Search for purchase orders using requisition attributes

Details:

Using the Enhanced Global Search framework, you can now search for purchase orders using various requisition attributes such as requisition number, requisition description, and requester email. You can also search for purchase orders and purchase agreements using the buyer email.

Impact Analysis

| | |
|----------------|-----|
| Impact Level | LOW |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | YES |

The screenshot shows the 'Global Search' interface. At the top, there is a search bar containing the text 'clarey.furey@example.com Plain item'. Below the search bar, there are 'Applied Filters' including 'Categories Purchase Orders'. The search results are displayed in a list format, showing two purchase orders:

- Purchase Order: 1004624**
Supplier: CV_SuppA01 | Buyer: Furey,Clare | Requester: POR, SSPUSER10 | Ordered: 20.00 USD | Status: Open | Creation Date: 20/10
- Purchase Order: 1005113**
Supplier: POR PM Home Supplies | Buyer: Furey,Clare | Requester: Fillion,Rosalinda | Ordered: 700.00 USD | Status: Open | Creation D.

On the left side of the interface, there are filter options for 'Last Updated Date' and 'Categories' (set to 'Purchase Orders'). There are also buttons for 'Save' and 'Clear All Filters'.

Business Benefit:

- Ease in searching



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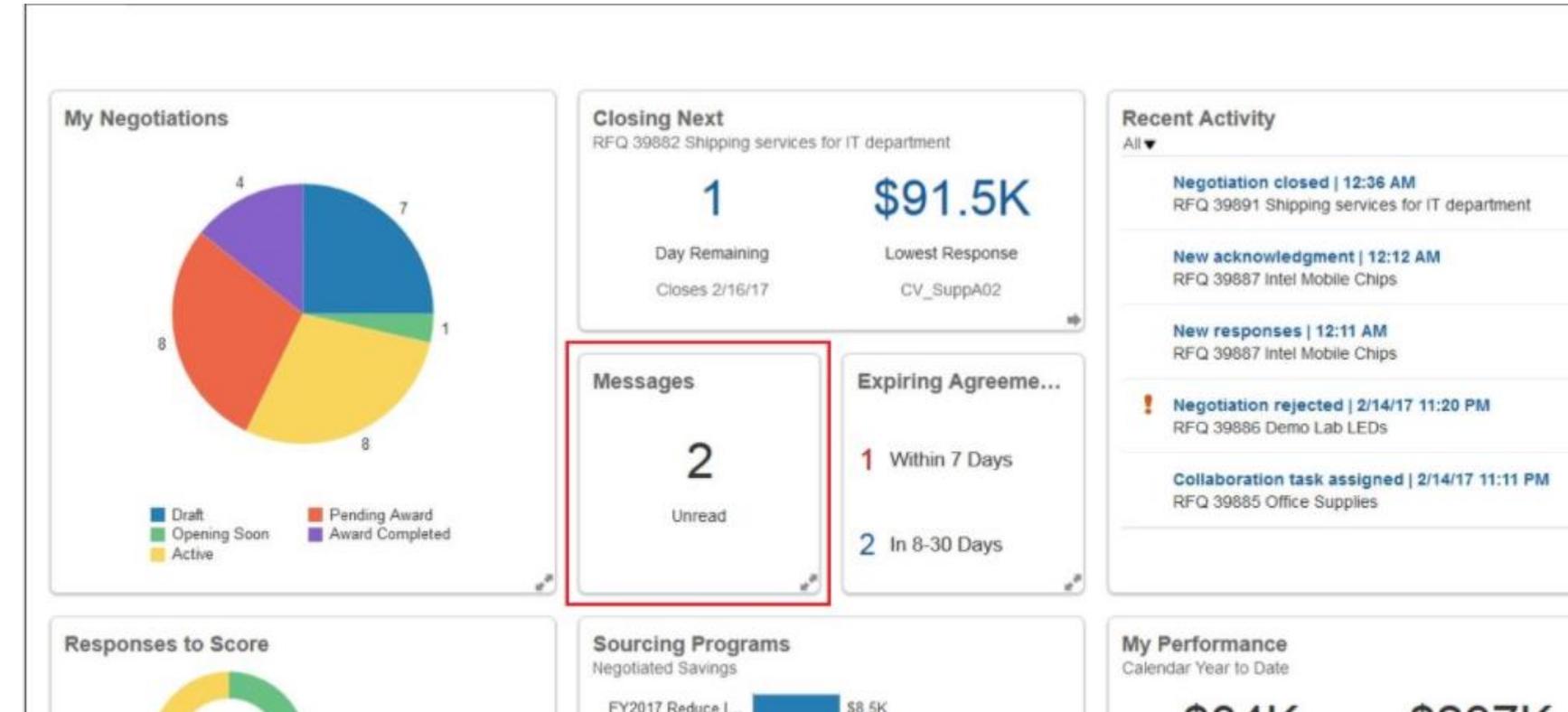
Display negotiation messages that are relevant to the recipient

Details:

View messages on dashboard only for the negotiations you own or are a team member of, to streamline the number of messages received.

Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | YES |



Business Benefit:

- Ease in navigation

View amount in contract version history

Details:

In addition to other information, you can use the Versions pane in the History tab to view the contract amount or the agreement amount. Additionally, you can export the tabular data of the contract lines in the Lines tab and the invoices in the Financial Summary tab to Microsoft Excel.

Impact Analysis

Impact Level

MED

Need to Enable

NO

Configuration

NO

Quick Win

YES

Edit Contract: SLSA/01010/2020, Version 4: History ?

Overview Contract Terms Parties Deliverables Documents **History** Notes Negotiation and Renewal Related Contracts Risks Social

Dates

Approved Date 11/20/20

Closed Date

Signed Date 11/20/20

Close Reason

Versions

View ▾  Detach

| Version | Created By | Creation Date | Status | Amount (USD) | Amendment Effective Date | Version Description |
|---------|------------|---------------|--------|--------------|--------------------------|------------------------------|
| 1 | CONMGR | 11/2/20 | Draft | 10,000.00 | | First Draft |
| 2 | CONMGR | 11/5/20 | Draft | 15,000.00 | | Second Draft |
| 3 | CONMGR | 11/8/20 | Active | 12,000.00 | | Final Approved Version |
| 4 | CONMGR | 11/20/20 | Active | 20,000.00 | 11/2/20 | Increased demand - Version 4 |

Business Benefit:

- Ease in viewing details of Contract changes



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(2019, 2020)

Validate unit of measure conversion changes

Details:

Changes to a conversion for a unit of measure will now validate whether the change affects open transactions in Oracle Inventory Management Cloud or Oracle Cost Management Cloud.

Prior to this update, changes to the unit of measure standard conversion were not validated. A warning was issued, but if changes were made by a user after the transactions were made with it, the change to the unit conversion could require a data fix.

Business Benefit:

- Avoids errors

Impact Analysis

Impact Level **HIGH**

Need to Enable **NO**

Configuration **NO**

Quick Win **YES**

Check subinventory and supplier schedules in calculating shipping and receiving dates

Details:

Check subinventory and supplier schedules when calculating shipping and receiving dates. Shipping and receiving dates using transit times based on warehouse locations first search for inventory organizations, and then search for subinventories with the location if no organizations are found. Transit times using a supplier address now search for the supplier site and then the supplier schedules that you set up in the Manage Transportation Schedules task when calculating shipping and receiving dates.

Business Benefit:

- Helps in anticipating ship or delivery dates

Impact Analysis

Impact Level **HIGH**

Need to Enable **NO**

Configuration **NO**

Quick Win **YES**

Relax restrictions for item lot attribute changes

Details:

When configuring new items in the Product Information Management work area, your business requirements might dictate that you set up item attributes in a specific way. When configuring these item attributes, the decisions you make can significantly impact downstream transaction processing in areas like inventory, receiving, and shipping. Later, if your business requirements change, you might find that you need to adjust some of the item attributes accordingly.

Business Benefit:

- Improves Product usability
- Greater flexibility

Impact Analysis

| | |
|----------------|------|
| Impact Level | HIGH |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | YES |

Allow changes to the unit of measure code

Details:

Changes to the code on a unit of measure are now permitted with validation. After creating a unit of measure, if it is determined that the original data is incorrect, changes to the code of the unit will be allowed if the unit is not used by any item in Product Management.

Prior to this update, changes to the unit of measure code value were not permitted after it was saved. If errors were made by a user, the renaming of the code of the unit of measure could require a data fix.

Business Benefit:

- Greater flexibility

Impact Analysis

Impact Level **HIGH**

Need to Enable **NO**

Configuration **NO**

Quick Win **YES**

View manufacturer name and part number when receiving goods

Details:

View the manufacturer name and manufacturer part number when receiving goods and performing receiving transactions.

Using Receive Expected Shipments as an example, enabling the manufacturer and manufacturer part number on the page provides a convenient way to cross-reference these attributes if labeled on the goods.

Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | YES |

The screenshot shows the 'Receive Expected Shipments' interface. A 'Manufacturer Parts' pop-up window is open, displaying a table with columns 'Manufacturer Part Number' and 'Manufacturer'. The table contains three entries: SGVC110 Stryker Inc, SGVC110 Aviator Inc, and ABC110 Wondercare Inc. Below the pop-up, a table of search results is visible. A red box highlights a 'Multiple' link in the 'Manufacturer Part Number' column of the search results table, with a callout stating: 'If multiple records exist, the Multiple link will open a pop-up screen'. Another red box highlights the 'Manufacturer Part Number' and 'Manufacturer' columns in the search results table, with a callout stating: 'Manufacturer Part Number and Manufacturer are enabled from the View menu'. The search results table has columns: Organization, Item, Item Description, Document, Due Date, and Supplier. The data rows are: M1, SG-110-MMPN, VC-Lot Serial Re..., In-transit, Multiple, 8/27/20, Vision Operations; M1, SG-110-MMPN, VC-Lot Serial Re..., In-transit, Multiple, 8/27/20, Vision Operations; M1, SG-110-MMPN, VC-Lot Serial Re..., Purchase order, 1005759, 1, 8/31/20, Advanced Netw...; M1, SG-110-MMPN, VC-Lot Serial Re..., Purchase order, 1005762, 3, 8/31/20, Advanced Netw...

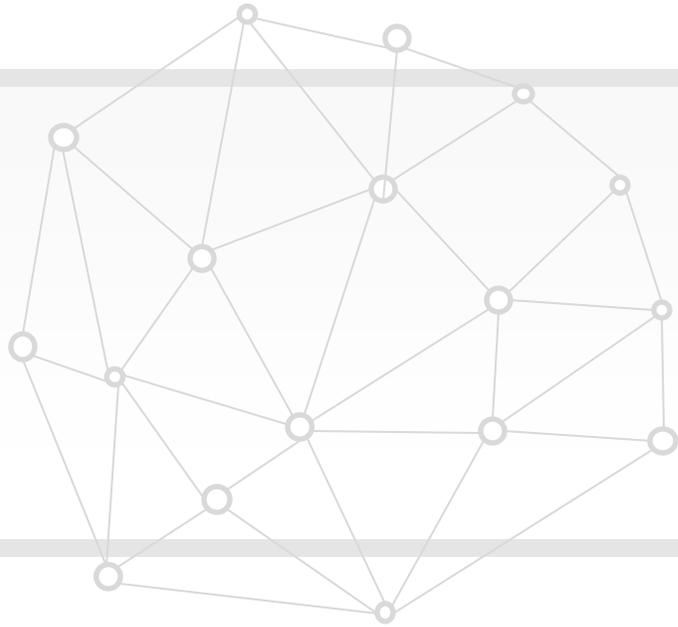
Business Benefit:

- Better Visibility



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Featured in Gartner MQ for Oracle Cloud (2019, 2020)



NEW FEATURES

QUICK WINS – Default with Configuration

Oracle's Global
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(2017, 2019)

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MQ for Oracle Cloud
(2019, 2020)

Negotiate retainage for services

Details:

With this feature, you can add retainage terms in an RFQ and allow suppliers to negotiate on these terms. The terms include retainage rate and maximum retainage amount. Retainage rate is the percentage of the payment that will be withheld before releasing payments to the contractor. Maximum retainage amount is the maximum amount that can be withheld.

| Line | Requisitioning BU | Line Type | Item | Description | Category Name | Quantity | UOM | Current Price | Retainage Rate (%) | Maximum Retainage Amount |
|------|-------------------|-----------|------------|-------------|-----------------|----------|------|---------------|--------------------|--------------------------|
| 1 | Vision Operations | Goods | Television | Television | Miscellaneous_1 | 1 | Each | 1,000.00 | 12.53 | 550.00 |
| 2 | Vision Operations | Goods | Wire | Wire | Miscellaneous_1 | 2 | Each | 75.00 | 0.5 | 25.00 |

Impact Analysis

| | |
|----------------|------|
| Impact Level | HIGH |
| Need to Enable | NO |
| Configuration | YES |
| Quick Win | YES |

Business Benefit:

- Capture retainage on RFQs



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Featured in Gartner MQ for Oracle Cloud (2019, 2020)

Create purchase orders with retainage terms

Details:

Create purchase orders with retainage terms by specifying retainage rates and maximum retainage amounts on the purchase order lines. If needed, you can set up different retainage rates by schedule for the same purchase order line. Invoices matched to such purchase orders will automatically withhold an amount as per the specified rate. The maximum retainage amount sets the limit up to which you can withhold retainage from matched invoices

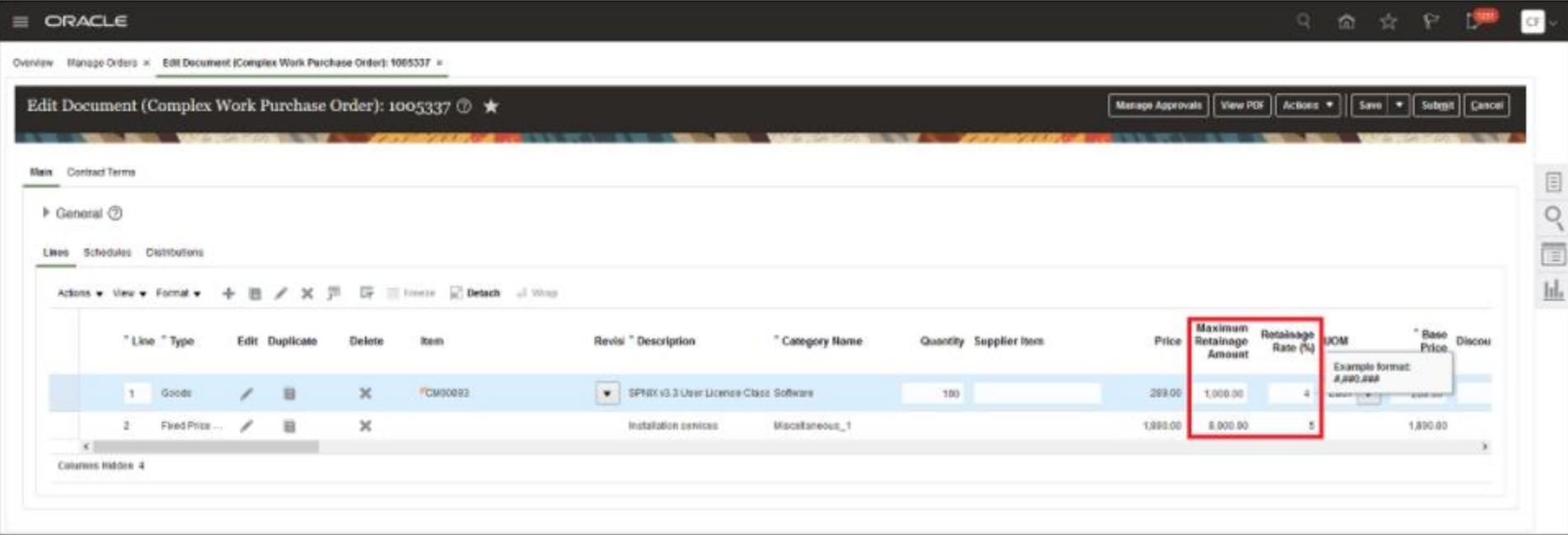
Impact Analysis

Impact Level **MED**

Need to Enable **NO**

Configuration **YES**

Quick Win **YES**



Business Benefit:

- Retainage amount & % can be captured on PO



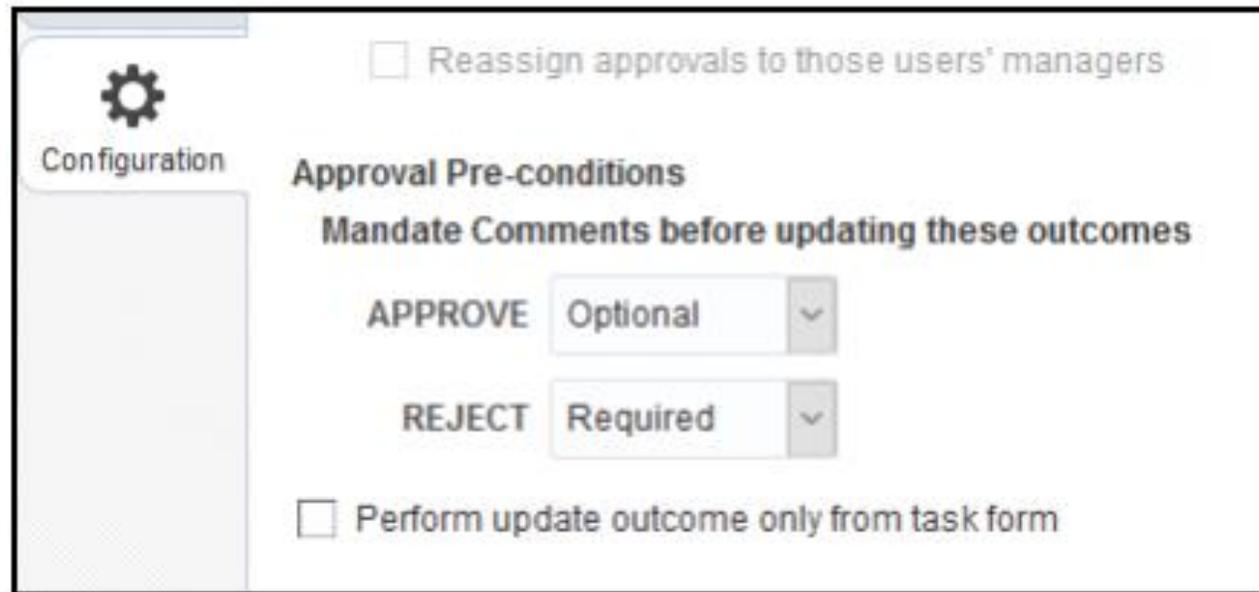
Oracle's Global Partner of Year (2017, 2019)

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Configure commenting options for approval and rejection

Details:

Configure commenting options for approving and rejecting workflow tasks. You can configure comments as mandatory or optional; you can also restrict approvers from entering comments. You can use this feature to adhere to regulatory compliance requirements that mandate auditing of comments.



The screenshot shows a configuration page with a sidebar labeled 'Configuration' containing a gear icon. The main content area is titled 'Approval Pre-conditions' and includes the following elements:

- Reassign approvals to those users' managers
- Mandate Comments before updating these outcomes**
- APPROVE: Optional (dropdown menu)
- REJECT: Required (dropdown menu)
- Perform update outcome only from task form

Impact Analysis

Impact Level MED

Need to Enable NO

Configuration YES

Quick Win YES

Business Benefit:

- Comments enabled for

Carry forward open purchase orders for budgetary controlled non-sponsored projects

Details:

Use the Carry Forward Open Purchase Orders process to move purchase orders associated with budgetary controlled non-sponsored projects from one budget year to another. The process automatically updates the budget date to the corresponding budget year for these purchase orders.

Budget year-end processing has been simplified for purchase orders that impact non-sponsored project control budgets. A non-sponsored project control budget is a project control budget without an award. The Carry Forward Open Purchase Order process will automatically move these purchase orders to the new budget year. Run the process in draft mode to review which purchase orders will be carried forward automatically and choose to let the system process them or manually update the purchase orders that need additional attention

Business Benefit:

- Better Budgetary control

Impact Analysis

Impact Level MED

Need to Enable NO

Configuration YES

Quick Win YES

Route purchase orders for approval based on any segment of the charge account

Details:

Route purchase orders for approval based on any segment or combination of segments of the charge account. This extends the ability to drive purchase order approval routing based on segment labels such as the primary balancing segment, cost center, natural account value, and management segment by allowing you to route approvals based on segments not associated with any of these labels.

Conditions

Actions ▼ View ▼ Format ▼    Freeze 

| Condition |
|--|
|  Charge Account Matches (.*)(.*)((.*)-2[0-9][0-9][0-9])(.*) |

Add Condition

Type: Approval task attribute ▼

* Attribute: Intercompany Segmer 🔍

Operator: Equals ▼

Value Type: Value ▼

* Value: 3100

Impact Analysis

Impact Level **MED**

Need to Enable **NO**

Configuration **YES**

Quick Win **YES**

Business Benefit:

- More flexible Approval conditions

Submit prebids before auction opens

Details:

Allow suppliers to submit prebids before auction starts to gain insight on supplier participation, answer clarification questions, and check starting bid positions.

ORACLE

1 2 3
Overview Lines Review

Create Response (Bid 166776): Lines ?

Submit your prebid before negotiation opens.

Currency = US Dollar

Last Saved 11/2/20 5:03 PM
Time Zone Coordinated Universal Time

Time Remaining Opens in 22 days 23 hours

Close Date 11/30/20 4:58 PM

| Line | Description | Required Details | Category Name | Item | Start Price | Target Price | Response Price | Response Quantity | UOM | Line Amount | Promised Delivery Date |
|------|-----------------|------------------|-----------------|-------|-------------|--------------|----------------|-------------------|------|-------------|------------------------|
| 1 | Ergonomic Desk | | Miscellaneous_1 | IT... | 425.00 | | 390.00 | 10 | Each | 3,900.00 | 12/4/20 |
| 2 | Ergonomic Chair | | Miscellaneous_1 | IT... | 325.00 | | 280.00 | 10 | Each | 2,800.00 | 12/4/20 |

Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | YES |
| Quick Win | YES |

Business Benefit:

- More streamlined process for Category Manager



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Make attachments mandatory during supplier registration

Details:

During the onboarding of a new supplier, there are documents required such as a W9, to complete the process and have the supplier ready to transact. If the documents are not provided, the onboarding process slows, requiring additional manual follow up. You can now enforce the collection of these documents in supplier self-service registration by providing clear instructions on the documents that are required and making it mandatory for the registering supplier to provide them

Register Supplier: Company Details ? Back Next Save for Later Register

Enter a value for at least one of these fields: D-U-N-S Number, Taxpayer ID, or Tax Registration Number.

* Company

* Tax Organization Type

Supplier Type

Corporate Web Site

* Attachments None +
Attach the required documents.

D-U-N-S Number

Tax Country

Taxpayer ID

Tax Registration Number

Note to Approver

Attachments marked required along with configurable instruction text.

Impact Analysis

Impact Level **MED**

Need to Enable **NO**

Configuration **YES**

Quick Win **YES**

Business Benefit:

- Avoids Manual follow ups
- Ease in Supplier On-Boarding Process

Assign numbers automatically for imported contracts

Details:

When you import contracts using Import Management from the Tools work area, the application automatically generates the contract number if automatic numbering is enabled for the associated contracts.

When the contract type has the contract numbering method set as Manual, you can't leave the contract number blank. When the contract number is left blank, the application generates an error.

When using the import process, this feature lets you easily assign numbering for your contracts.

| Impact Analysis | |
|-----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | YES |
| Quick Win | YES |

Business Benefit:

- Auto assigning of contract numbers

Support item transaction defaults for additional transactions

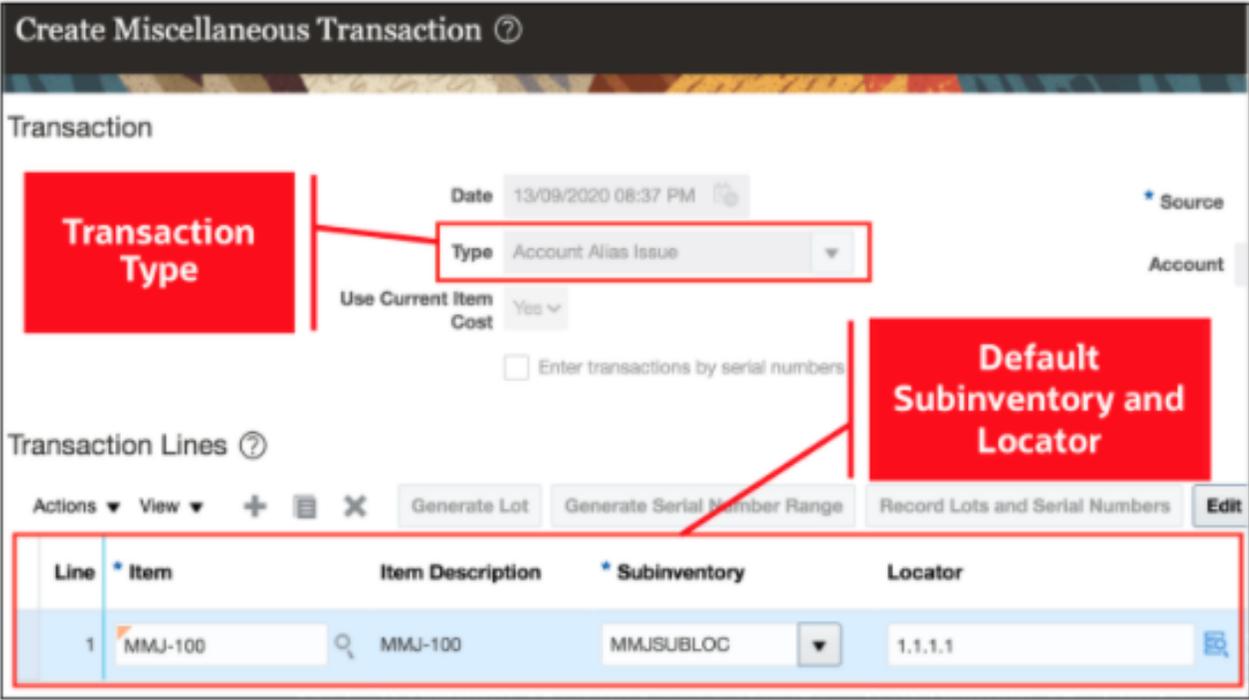
Details:

This feature improves inventory transaction processing times by automatically defaulting the sub inventory and location for miscellaneous transactions and inter organization transfers. Now, you can create item transaction defaults for the following transaction types:

- Account Alias Issue
- Account Alias Receipt
- Account Issue
- Account Receipt
- Direct Inter-organization Transfer

Business Benefit:

- Improves transaction processing time



Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | YES |
| Quick Win | YES |



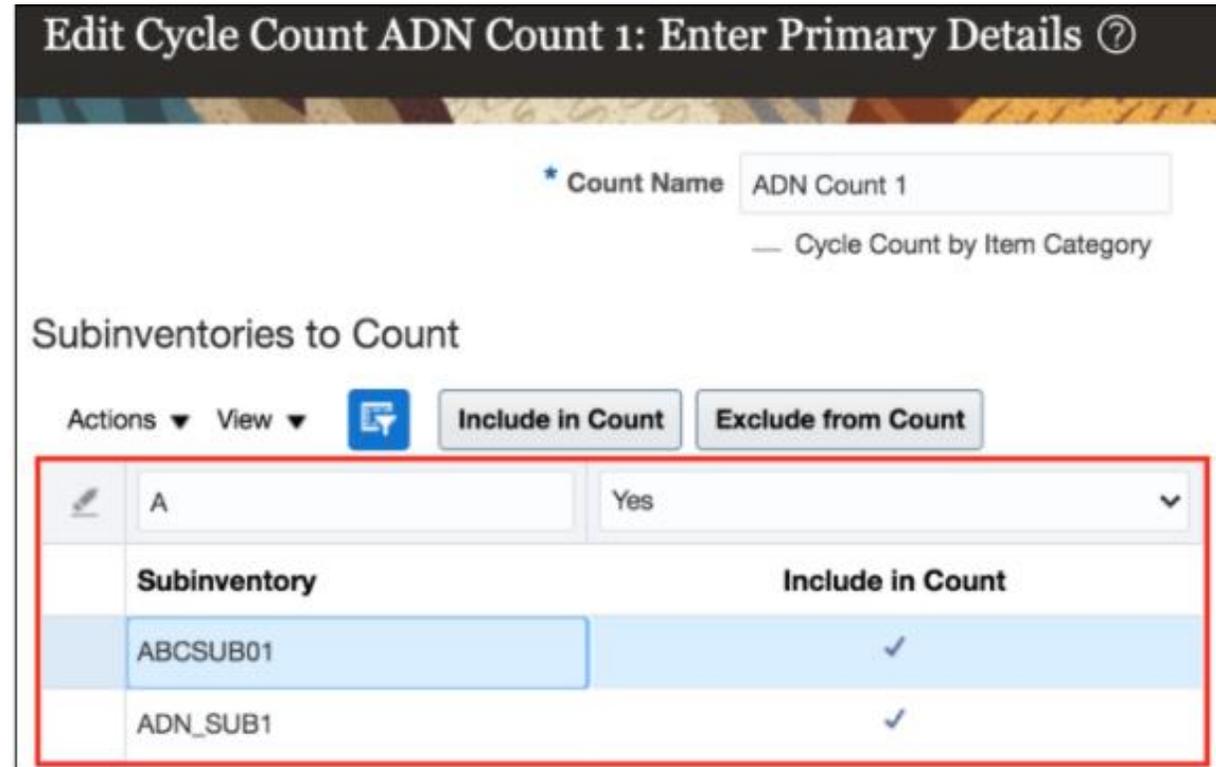
Oracle's Global Partner of Year (2017, 2019)

Featured in Gartner MQ for Oracle Cloud (2019, 2020)

Use query by example for cycle count subinventory selection

Details:

When creating or updating a cycle count, it can be tedious to scroll through an entire list of subinventories to select which ones you want to include in the count. You need a quick and easy way to search for exactly which subinventory you want to include or remove from your count.



The screenshot shows the 'Edit Cycle Count' interface for 'ADN Count 1'. The 'Count Name' is 'ADN Count 1' and the configuration is 'Cycle Count by Item Category'. Under 'Subinventories to Count', there are buttons for 'Include in Count' and 'Exclude from Count'. A table below shows the selection status for subinventories 'ABCSUB01' and 'ADN_SUB1', both of which are checked for inclusion.

| Subinventory | Include in Count |
|--------------|------------------|
| ABCSUB01 | ✓ |
| ADN_SUB1 | ✓ |

Impact Analysis

Impact Level **MED**

Need to Enable **NO**

Configuration **YES**

Quick Win **YES**

Business Benefit:

- Ability to do quick search

Use rma line price as the incoming receipt cost on an unreferenced rma

Details:

Use a new cost profile option to use the RMA line price as the incoming receipt cost on an unreferenced RMA receipt.

Create Cost Profile [Save and Close] [Save and Create Another] [Cancel]

Valuation Rules

* Valuation Structure Code [] Valuation Structure Type [] * Cost By Primary UOM []

Work Order Valuation Rules

* Provisional Completions [] * Provisional Completions for Process Manufacturing []

* Operation Scrap Valuation Value immediately and at work order close [] * Operation Scrap Accounting []

Cost Structure

* Cost Component Mapping Group [] Analysis Mapping []

Transaction Costing Rules

Receipt Without Cost [] * Referenced RMA Cost Average cost of original sales order []

Propagate Cost Adjustment [] **Unreferenced RMA Receipt Cost** [✓ Existing Item Cost Price on RMA Order]

Impact Analysis

Impact Level **MED**

Need to Enable **NO**

Configuration **YES**

Quick Win **YES**

Business Benefit:

- Appropriate costing

Integrate order management cloud with oracle fusion payments

Details:

Integrate Oracle Order Management Cloud with Oracle Fusion Payments to make sure your implementation complies with the Payment Card Industry Data Security Standard (PCI DSS). Allow your users to select an existing credit card or add a new one to a sales order, with or without the three digit card verification value. Import a transaction that's already authorized.

Override Order Line: Line 1

Bill-to Customer: Computer Service and Rentals

Bill-to Account: 1006

Bill-to Address: 301 Summit Hill Drive, CHATTANOOGA, TN 37401

Bill-to Contact:

Bill-to Contact Method:

Payment Terms: 30 Net

Purchase Order:

Purchase Order Line:

Payment Details

Credit Card: XXXXXXXXXXXXXXX7896

Create Credit Card

Security Code:

Name on Card:

Statement Billing Address: Kingwood, HOUSTON, TEXAS 77339

Voice authorization:

Voice Authorization Date: m/d/yy

Voice Authorization Code:

Change Credit Card Reset All OK Cancel

Impact Analysis

Impact Level

MED

Need to Enable

NO

Configuration

YES

Quick Win

YES

Business Benefit:

- Payment Card Industry Data Security Standard (PCI DSS) compliant

Use global order promising to calculate date changes on sales orders

Details:

Enable an option that specifies whether to use Oracle Global Order Promising Cloud to calculate date changes on sales orders. If you enable this option, and if the promised ship date or promised arrival date changes in Oracle Procurement Cloud, or work order dates change in Oracle Manufacturing Cloud, or the requested date changes in Oracle Inventory Management Cloud, then use Global Order Promising to calculate the scheduled ship date or scheduled arrival date on the sales order in Oracle Order Management Cloud. This behavior applies in a drop shipment and with the back-to-back fulfillment flow.

Impact Analysis

Impact Level **MED**

Need to Enable **NO**

Configuration **YES**

Quick Win **YES**

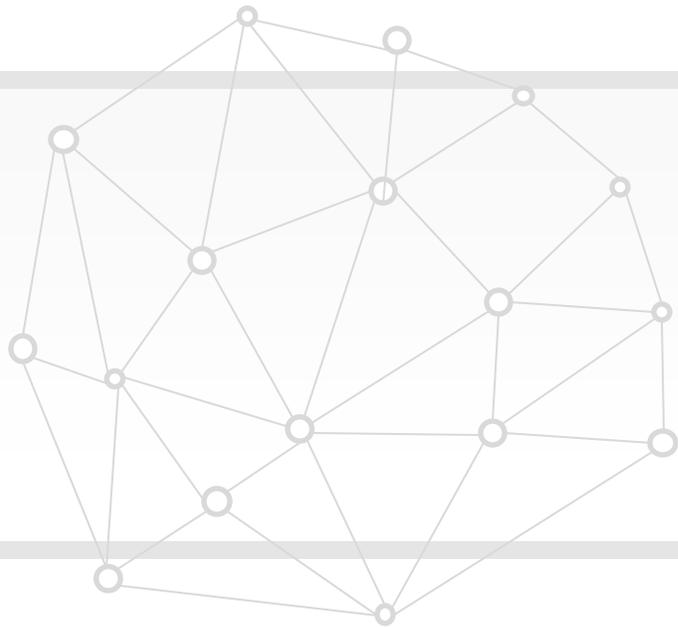
The screenshot shows the configuration page for the profile option `ORA_DOO_RECOMPUTE_PROMISE_DATE`. The main table lists the profile option code, display name, and description. Below this, there is a section for profile values, which includes a table with columns for Profile Level, Product Name, User Name, and Profile Value. The Profile Value is currently set to "Neither Back-to-Back nor Drop Shipment".

| Profile Option Code | Profile Display Name | Description |
|--------------------------------|---|---|
| ORA_DOO_RECOMPUTE_PROMISE_DATE | Use Global Order Promising to Recalculate Dates in Order Management | If you enable this option, and if dates change in procurement, manufacturing, or inventory, then use GOP to calculate |

| Profile Level | Product Name | User Name | Profile Value |
|---------------|--------------|-----------|--|
| Site | | | Neither Back-to-Back nor Drop Shipment |

Business Benefit:

- Automatically revise the scheduled ship date



NEW FEATURES



QUICK WINS – Opt Ins

Oracle's Global
Partner of Year
(2017, 2019)

Featured in Gartner
MQ for Oracle Cloud
(2019, 2020)

Maintain detailed reservations for make, buy, and transfer supply orders

Details:

Maintain detailed reservations to the subinventory, locator, lot, and serial level for make, buy, and transfer supply orders. When using the back-to-back order flow or a manual process to make reservations to supply documents, the reservations are now held at a more detailed level for common items, lot items, and serial-controlled items when goods are received or completed.

This feature ensures that when you reserve a specific supply document to a demand order, either manually or using the back-to-back process, the actual goods you make or procure with the supply order are used to fulfill the demand. The creation of detailed reservations for the make, buy, and transfer supply orders helps ensure that the exact item, lot, or serial number made or procured for the customer is actually shipped to the customer, thereby eliminating returns and enhancing customer satisfaction

Impact Analysis

Impact Level **HIGH**

Need to Enable **YES**

Configuration **NO**

Quick Win **YES**

Business Benefit:

- Better visibility

Reserve unreleased orders

Details:

Create a manual reservation for sales orders and transfer orders routed through Oracle Order Management Cloud that aren't yet awaiting shipping. You can now reserve these orders manually if the reservation step in Order Management fails because of insufficient on-hand quantity, or there's a pause step in your orchestration process.

Manage Reservations and Picks Done

Advanced Search Saved Search All Reservations and Picks

** At least one is required

Search Reservations and picks

** Organization M1

** Item AS54888

Customer

Demand Document Type Sales order

Demand Document Number

Supply Document Type

Supply Document Number

Order Interface Status

Awaiting release to Shipping or Inventory

Released to Shipping or Inventory

Search Reset Save... Add Fields Reorder

Impact Analysis

Impact Level **HIGH**

Need to Enable **YES**

Configuration **NO**

Quick Win **YES**

Business Benefit:

- Effectively Manage Reservations

Use dynamic creation of account combination for inventory transactions

Details:

When performing transactions in your warehouse, you might run into situations where the general ledger account combination you need to use doesn't exist. For instance, let's say your organization uses a product code in the chart of accounts, and a recent shipment of a new product just came into your warehouse.

Now, you need to issue some of this product out to various departments using a miscellaneous issue. However, when you try to perform the transaction, you find that the general ledger account combination doesn't exist for every department. Prior to this update, you had to contact the accounting department and ask someone to create this combination for you.

| Impact Analysis | |
|-----------------|------|
| Impact Level | HIGH |
| Need to Enable | YES |
| Configuration | NO |
| Quick Win | YES |

Business Benefit:

- Ease of completing transactions

Cost and account for inventory lot transactions

Details:

When dealing with goods that are under lot control, there are numerous events that might require you to break, combine, or transform some or all of the goods in a specific lot. You can create lot split, merge or translate transactions in inventory to records these events

Impact Analysis

Impact Level **HIGH**

Need to Enable **YES**

Configuration **NO**

Quick Win **YES**

Review Cost Accounting Distributions ⓘ

Search: Cost Transactions

Search Results: Cost Transactions

View Format Freeze Detach Wrap View Details

Transaction Details Costing Details

| Cost Organization | Cost Book | Inventory Organizat | Subinventory | Costing Status | Item | Transaction Details | | | | | |
|-------------------|---------------|---------------------|--------------|----------------|-------------|---------------------|----------------|--------------------------------|-----------------|------------------|---------------------------------------|
| | | | | | | Type | Date | Transaction Quantity or Amount | Reference Type | Reference Number | Valuation Unit |
| IOPTC-CO | 4Act-InvOr... | IOPTC | iStores | Fully costed | LOT-INV-101 | Inventory Lot Split | 9/16/20 1:4... | -10 | Lot Transaction | 22891535 | IOPTC-CO-IOPTC-iStores-SB91620-1 |
| IOPTC-CO | 4Act-InvOr... | IOPTC | iKitchen | Fully costed | LOT-INV-101 | Inventory Lot Split | 9/16/20 1:4... | 9 | Lot Transaction | 22891535 | IOPTC-CO-IOPTC-iKitchen-SB91620-11-59 |
| IOPTC-CO | 4Act-InvOr... | IOPTC | iDamaged | Fully costed | LOT-INV-101 | Inventory Lot Split | 9/16/20 1:4... | 1 | Lot Transaction | 22891535 | IOPTC-CO-IOPTC-iDamaged-SB91620-11-51 |

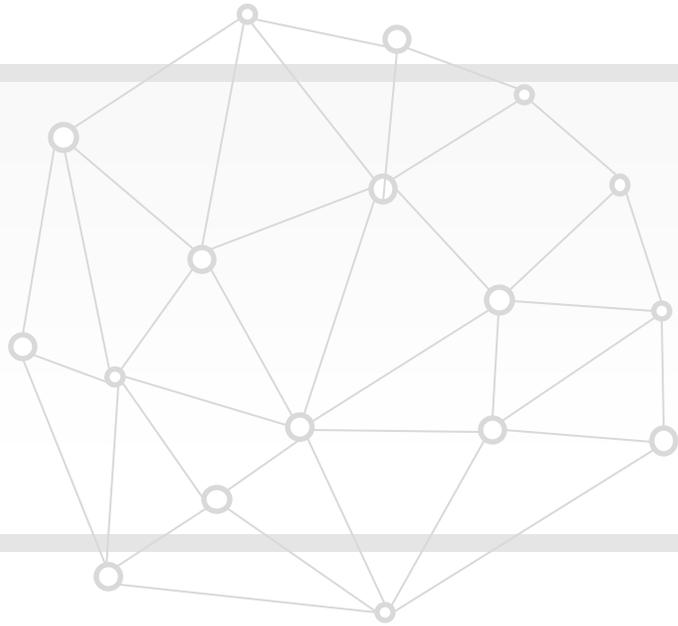
Business Benefit:

- Improves efficiency



Oracle's Global
Partner of Year
(2017, 2019)

Featured in Gartner
MQ for Oracle Cloud
(2019, 2020)



NEW FEATURES

Not QUICK WINS

Oracle's Global
Partner of Year
(2017, 2019)

Featured in Gartner
MQ for Oracle Cloud
(2019, 2020)

Integrate and extend procurement using rest services

Details:

In this update, Oracle Procurement Cloud delivers new and modified REST APIs to enable and simplify integration with external systems.

You can use these new and modified REST services to simplify integrations and support standards-based interoperability with your other applications and external systems.

Impact Analysis

| | |
|--------------|-----|
| Impact Level | MED |
|--------------|-----|

| | |
|----------------|----|
| Need to Enable | NO |
|----------------|----|

| | |
|---------------|----|
| Configuration | NO |
|---------------|----|

| | |
|-----------|----|
| Quick Win | NO |
|-----------|----|

Business Benefit:

- Simplify Integration

Link to procurement application pages using deep links

Details:

In this update, Oracle Procurement Cloud delivers new deep links that provide easy navigation directly to application pages without using the menu structure. You can use these links in a variety of ways, such as in business intelligence reports and third-party application pages.

New deep links introduced in this update are:

- Manage Negotiations
- View Negotiation as a Supplier
- View Active Negotiations as a Supplier
- View Supplier from Purchase Orders Work Area
- Manage Assessments
- View Assessment
- Manage Qualifications
- View Qualification

Business Benefit:

- Ease of Navigation

Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | NO |

Populate trading partner item details automatically from the item master definition while creating purchase orders

Details:

Populate trading partner item details such as manufacturer, manufacturer part number, and supplier part number automatically from the item master definition while placing orders for master items. You no longer need to maintain the same information on blanket purchase agreements if you already maintain it as part of the item master definition. You can now view the information in the context of purchase orders, include the information in the outbound purchase order communication to your suppliers, and search for purchase orders by any of the attributes.

The screenshot shows the Oracle Procurement Cloud interface for editing a purchase order document (1005406). The main table displays a single line item with the following details:

| * Line | * Type | Edit | Duplicat | Delete | Item | * Description | * Category Name | Quantity | Supplier Item | * Price | Manufacturer | Manufacturer Part Number | UOM |
|--------|--------|------|----------|--------|---------|---------------|-----------------|----------|-----------------|---------|--------------------|--------------------------|------|
| 1 | Goods | | | | RD00042 | USB Modem | Laptop Modem | 1 | SuppA01-RD00042 | 51.00 | Blue Semiconductor | BS-1472USB | Each |

The 'Supplier Item' and 'Manufacturer' columns are highlighted with red boxes in the original image.

Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | YES |
| Quick Win | NO |

Business Benefit:

- Better Visibility



Oracle's Global
Partner of Year
(2017, 2019)

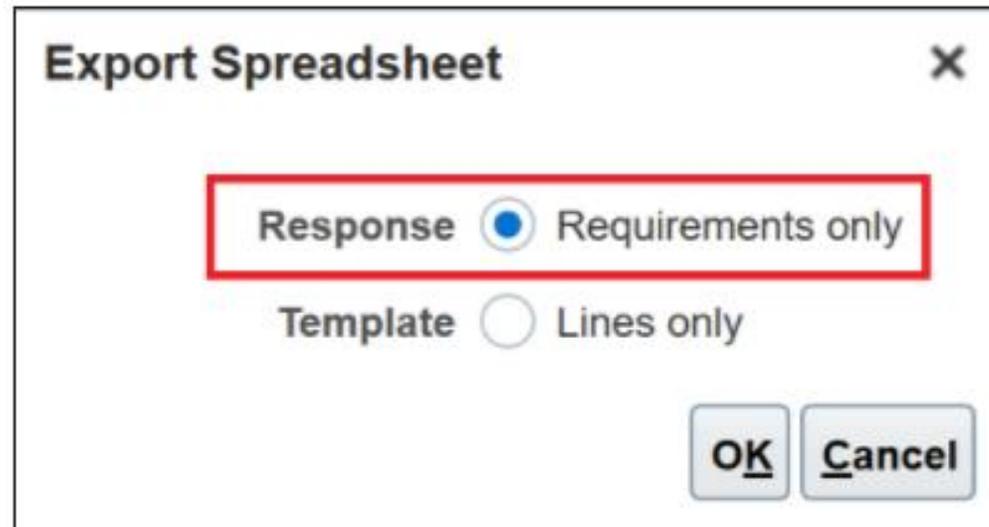
Featured in Gartner
MQ for Oracle Cloud
(2019, 2020)

Use a requirements only supplier response spreadsheet

Details:

Respond to high-volume negotiations using a spreadsheet that exports requirements only. This spreadsheet does not contain lines, so suppliers can upload it faster for a large number of requirements.

This feature allows supplier bidders to separately respond to requirements using a spreadsheet. Now Category managers have an option to send two separate files to suppliers for collecting responses. One for lines only, and another for requirements. They can then create surrogate responses on behalf of the supplier.



Export Spreadsheet [X]

Response Requirements only

Template Lines only

OK **Cancel**

Impact Analysis

Impact Level **MED**

Need to Enable **NO**

Configuration **YES**

Quick Win **NO**

Business Benefit:

- Respond Efficiently

View parent lot, material status, and disabled columns in the lot dimension in otbi

DETAILS:

Oracle Transactional Business Intelligence (OTBI) lets you create ad hoc reports using real-time transactional data from Oracle Cloud Inventory Management to monitor your materials management processes. In this update, you can view additional lot details by adding the new Parent Lot, Material Status, Material Status Description, and Disabled columns to your reports in OTBI. These new columns are now available in the Lot dimension of the Inventory Balance Real Time and Inventory Transactions Real Time subject areas and in the Inventory Details dimension of the Shipping Real Time subject area.

Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | NO |

BUSINESS BENEFIT:

- Better Analysis due to addition of columns

Process pick confirm lines individually or as a group using the pick transactions rest resource

Details:

Process your pick confirm lines individually or as a group when using the Pick Transactions REST resource. If you choose to process lines individually, successful lines are allowed to complete, and you only need to reprocess lines with errors. If you choose to process lines as a group, you need to reprocess both successful lines and lines with errors.

For organizations that process a large number of pick confirm lines using the Pick Transactions REST resource, but typically experience relatively few exceptions, this feature provides the flexibility to increase processing efficiency.

Business Benefit:

- Efficient Integration design

Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | NO |

View trading partner item details, trading partner name, and trading partner type dimensions in the receiving subject areas in otbi

Details:

Oracle transactional Business Intelligence (OTBI) lets you create ad hoc reports using real-time transactional data from Oracle Inventory Management Cloud to monitor your materials management processes. In this update, the Trading Partner Item Details, Trading Partner Name, and Trading Partner Type dimensions are now available in the following Receiving subject areas:

- In-Transit Advanced Shipment Notifications Real Time
- In-Transit Interorganization Inventory Transfers Real Time
- In-Transit Shipments Real Time
- Interorganization Receipts Real Time
- Purchase Receipts Real Time
- Receipts Real Time
- Transactions Real Time
- Unordered Receipts Real Time

Business Benefit:

- Better Analysis

Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | NO |

View supplier return number and supplier return line number in the inventory transactions real time subject area in otbi

Details:

View details of unreferenced supplier returns by adding the new Supplier Return Number and Supplier Return Line Number columns to your reports in Oracle Transactional Business Intelligence (OTBI). These new columns are now available in the Inventory Transactions Details dimension of the Inventory Transactions Real Time subject area

Business Benefit:

- Better Analysis

Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | NO |

View quantity billed and amount billed using the receiving transaction history rest resource

Details:

Use the Quantity Billed and Amount Billed attributes in the Receiving Transactions History REST resource to view additional details about your historical receipt transactions. These attributes are not populated until the corresponding invoice is processed.

The Quantity Billed and Amount Billed attributes provide additional visibility into your historical receipt transactions when using the Receiving Transactions History REST resource to build your own reports or interfaces.

Business Benefit:

- Ease in Integration

Impact Analysis

Impact Level

MED

Need to Enable

NO

Configuration

NO

Quick Win

NO

Search and select bill-to and ship-to attributes on sales orders

Details:

Use an updated search capability for values in the Bill-to Address attribute on the order header or order line. In prior updates, you could only choose values from a list for this attribute, but now you can use several other attributes to do your search, such as address, country, and so on. Search on a consistent set of attributes for Bill-to Contact, Sold-to Contact, and Ship-to Contact. In prior updates, Bill-to Contact provided a different set of attributes to search on. Now they are the same as Sold-to Contact and Ship-to Contact. Also, you can now view the responsibility for these contacts, which will help you determine an appropriate contact to select.

Business Benefit:

- Easier Search Options

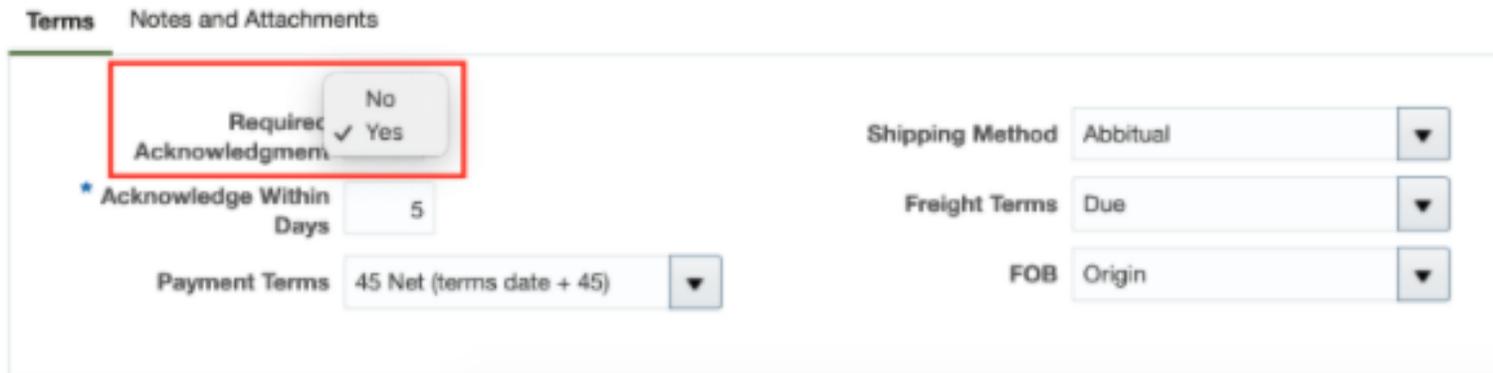
Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | NO |
| Configuration | NO |
| Quick Win | NO |

Allow delivery on purchase orders that are pending supplier acknowledgment

Details:

Move purchase orders to the open status even when acknowledgment from the supplier is pending. Your suppliers can now deliver goods directly without providing a formal acknowledgment response.



Terms Notes and Attachments

Required Acknowledgment No Yes

* Acknowledge Within Days 5

Payment Terms 45 Net (terms date + 45)

Shipping Method Abbitual

Freight Terms Due

FOB Origin

Impact Analysis

Impact Level MED

Need to Enable YES

Configuration NO

Quick Win NO

Business Benefit:

- No need of waiting formal ack from Supplier

Perform lot split, merge, and translate using rest apis and FBDI

Details:

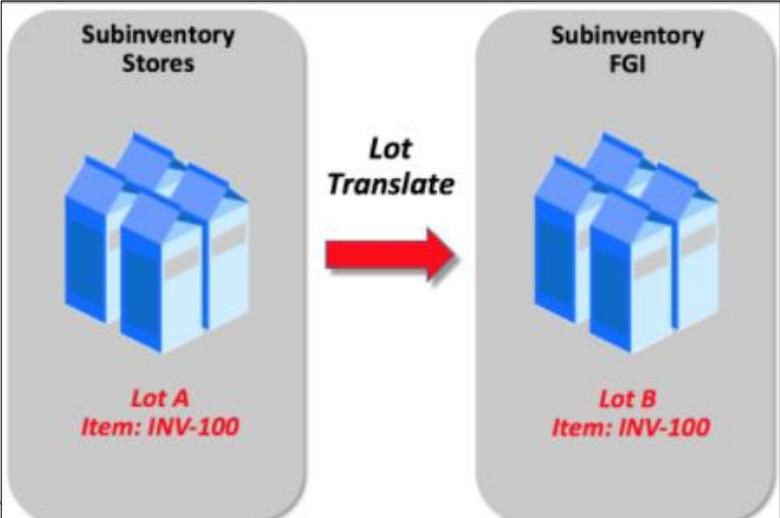
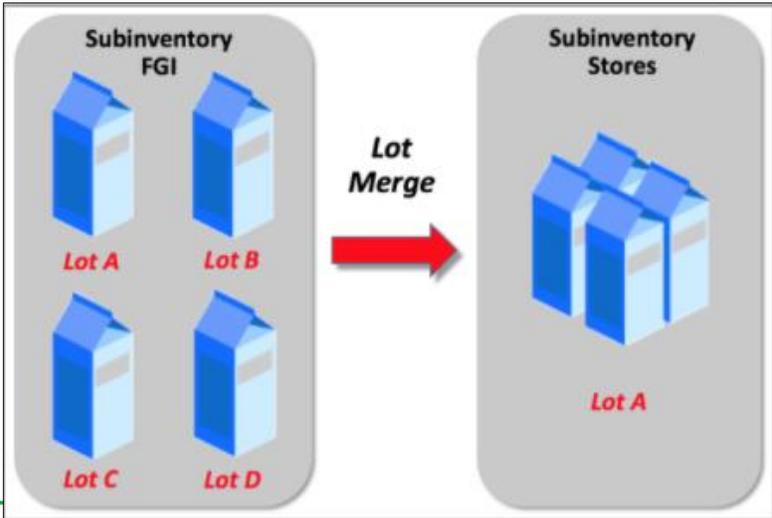
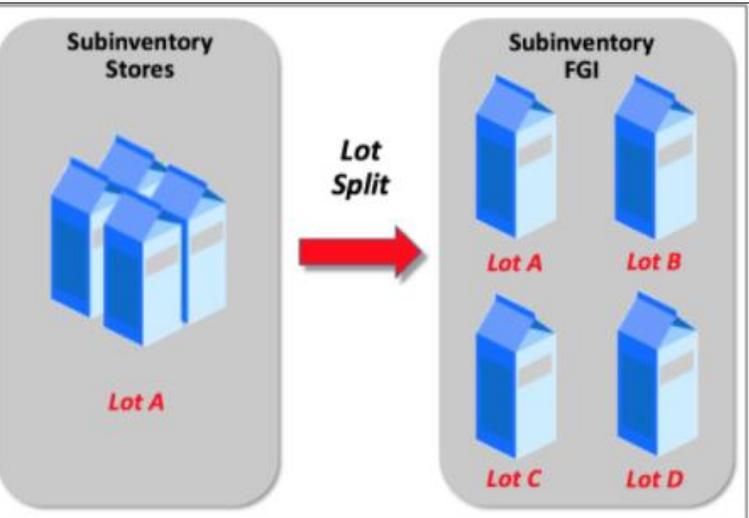
You can use an inventory lot split transaction to split a single lot into multiple lots. For example, you can split a source lot into a single subinventory or among multiple subinventories. The resultant lots will inherit the lot attributes from the source lot. However, depending on your business requirements, you can change the resultant lot attributes. This feature is particularly useful if you need to change a lot attribute for selected items within a lot.

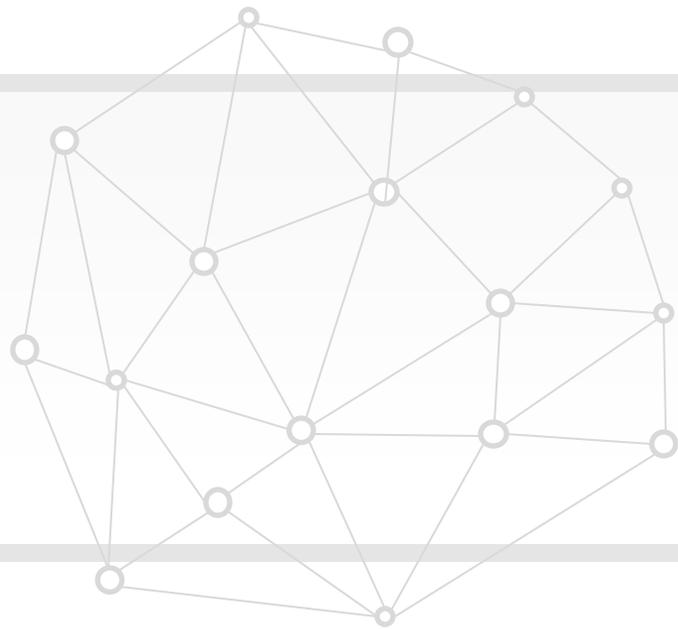
Business Benefit:

- Ease in performing transactions
- Better product usage

Impact Analysis

| | |
|----------------|-----|
| Impact Level | MED |
| Need to Enable | YES |
| Configuration | NO |
| Quick Win | NO |



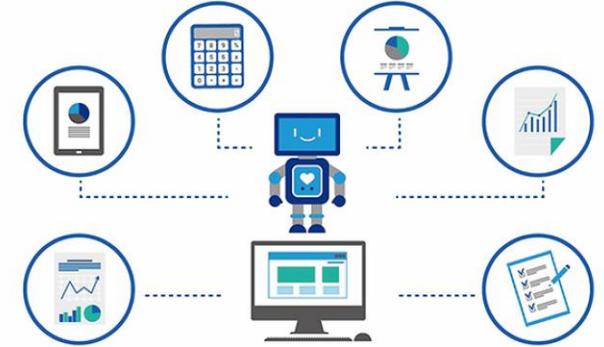
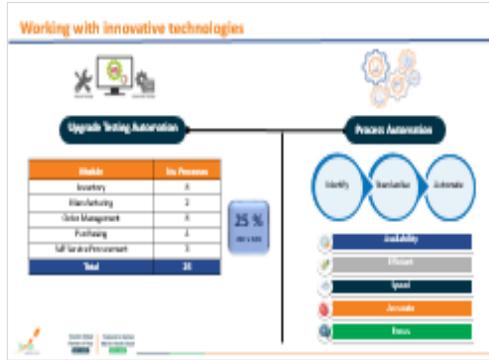


Leveraging Technology

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MQ for Oracle Cloud
(2019, 2020)

Leveraging other technology to enhance oracle cloud applications



RPA



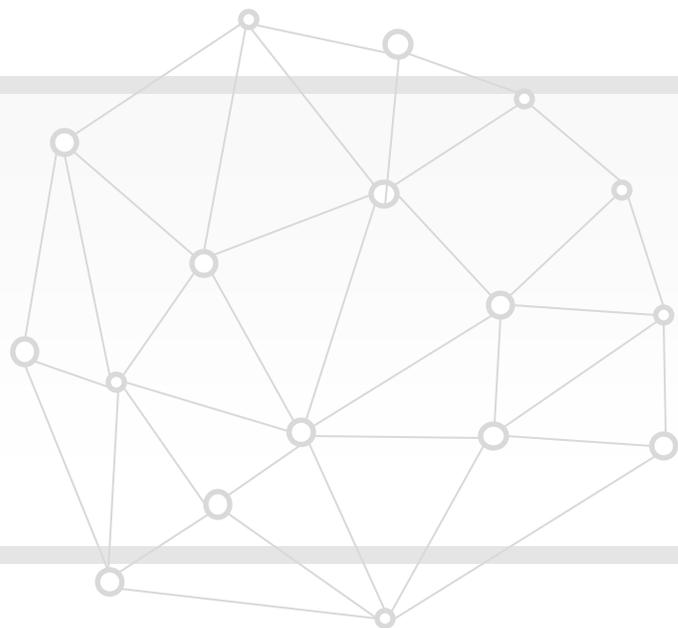
- ✓ **Significant time savings** using UiPath testing automation tool
- ✓ **Cycle testing robots** for cross module process cycles – P2P, Invoice to Pay, GL reconciliation
- ✓ Saved time and effort for identifying processes that can be automated to remove critical process bottlenecks

Analytics

- ✓ **Value based Analytics**
 - ✓ Process Optimisation
 - ✓ System Adoption
 - ✓ Information Output
 - ✓ Audit & Compliance
- ✓ Enabling wider analytics and data utilization across the organisation.
- ✓ Combining data from across the business into 1 repository

Chatbot

- ✓ Improve adoption of Oracle Cloud Apps technology as chatbot improves user experience and speed of transaction
- ✓ Utilize Knowledge Base to answer employee and customer queries
- ✓ Reduce learning curve of Oracle Fusion application



Closing

Q&A

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(2019, 2020)



Closing Note

1. What happens next?
 1. Presentation
 2. Session Recording
2. Feedback Form
3. Speak with your Project Manager or business@evosysglobal.com
 1. for additional services around quarterly updates
 2. Learn more about Innovation
4. Next Sessions 

19th January 2021



LIVE WEBINAR

Finance Advisory Session 21A Update

Recording available

19th January 2021



LIVE WEBINAR

Finance Advisory Session 21A Update

Recording available

21st January 2021



LIVE WEBINAR

Talent Management Quarterly Update 21A

Recording available

22nd January 2021



LIVE WEBINAR

Workforce Management and Compensation Quarterly Update 21A

Recording available

25th January 2021



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Q&A
Thank You!

Working with innovative technologies

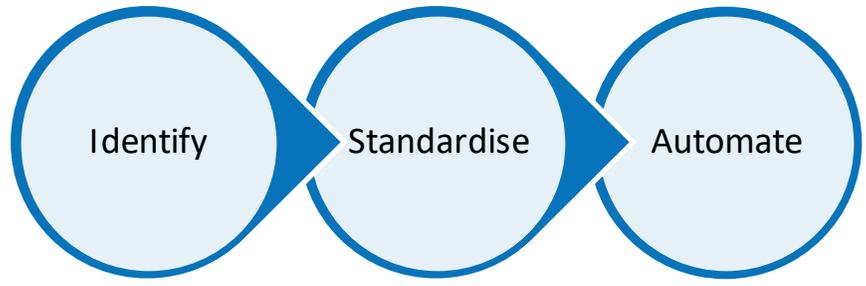


Upgrade Testing Automation

| Module | No. Processes |
|--------------------------|---------------|
| Inventory | 8 |
| Manufacturing | 2 |
| Order Management | 8 |
| Purchasing | 4 |
| Self Service Procurement | 3 |
| Total | 25 |

25 %
20C v 20D

Process Automation



- Availability
- Efficient
- Speed
- Accurate
- Focus