

LIVE

22/10/2021

Evosys • Live

Advisory  
Webinar

## 21D – Supply Chain Management

Empowering you for the next update



ORACLE | Partner



**Host:** Hardik Patel  
Operations Manager –  
Managed Services

**Speakers:** Sachin Solanki  
Centre of Excellence –  
Cloud Supply Chain

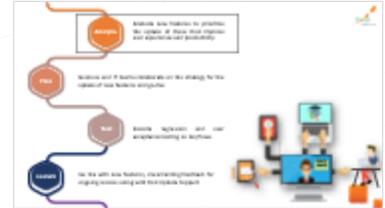


Oracle's Global  
Partner of Year  
(2017, 2019)

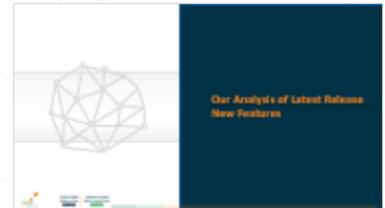
Featured in Gartner  
MQ for Oracle Cloud  
(2019, 2020)

# AGENDA

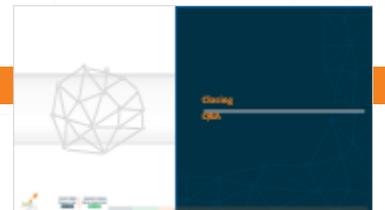
● Our Approach to Oracle Update



● Our Analysis of Latest Release  
- New Features



● Closing  
- Q&A



## Analyze

Evaluate new features to prioritize the uptake of those that improve user experience and productivity.

## Plan

Business and IT teams collaborate on the strategy for the uptake of new features and go-live.

## Test

Execute regression and user acceptance testing on key flows.

## Launch

Go live with new features, documenting feedback for ongoing success along with Post Update Support



# How to read each feature summary?

New Feature Introduced in latest release by Oracle

Short Description of the New Feature

Business Benefits realized from the New Feature

**Search for Master Items Using Multiple Item Attributes When Creating Purchasing Documents**

**DETAILS:**  
Use keywords to search for items to add to a purchase order or blanket purchase agreement. We can search for items using attributes such as Manufacturer, Manufacturer Part Number, Supplier Part Number, Cross-Reference Value, or Extensible Flexfields (EFFs).

**BUSINESS BENEFIT:**

- Easier Search Options

**Impact Analysis**

- Impact Level: HIGH
- Need to Enable: YES
- Configuration: NO
- Quick Win: YES

Evosys Feature Analysis for Your Business

Evosys Impact Study on Potential Impact to users for using new feature  
**LOW:** No large scale impact. Regression testing can be ignored.  
**HIGH:** Needs to be part of the regression testing.

**NO :** Already enabled and ready to use with some or no configuration  
**YES:** Need to opt-in to use the feature.

**YES:** Configuration set up needed to use new feature.  
**NO:** User can use the feature by default with no change needed.

**YES:** Need minimal time of both parties to make use of the feature.  
**NO :** Need significant amount of time and effort to make use of the feature.



Oracle's Global Partner of Year (2017, 2019)

Featured in Gartner MQ for Oracle Cloud (2019, 2020)



# Our Analysis of Latest Release New Features

Oracle's Global  
Partner of Year  
(2017, 2019)

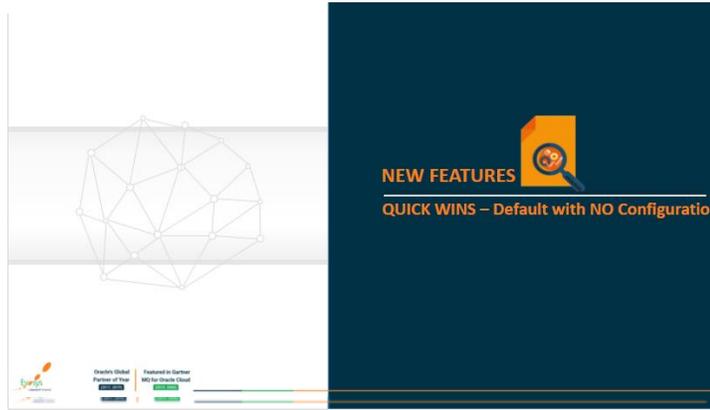
Featured in Gartner  
MQ for Oracle Cloud  
(2019, 2020)

# Evosys Analysis- Statistics

**27**  
Cloud SCM New Features



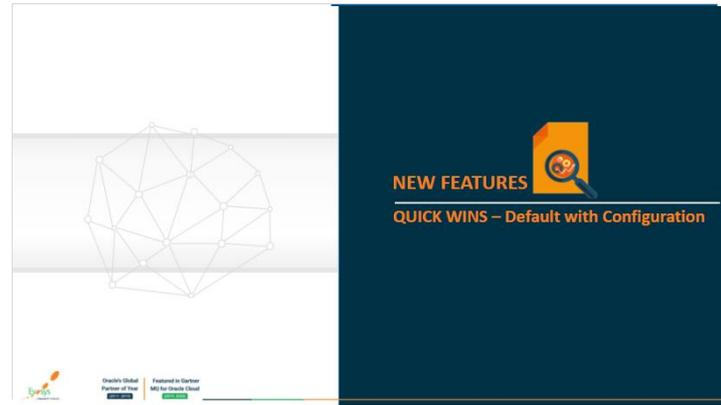
# Evosys Analysis



NEW FEATURES 

QUICK WINS – Default with NO Configuration

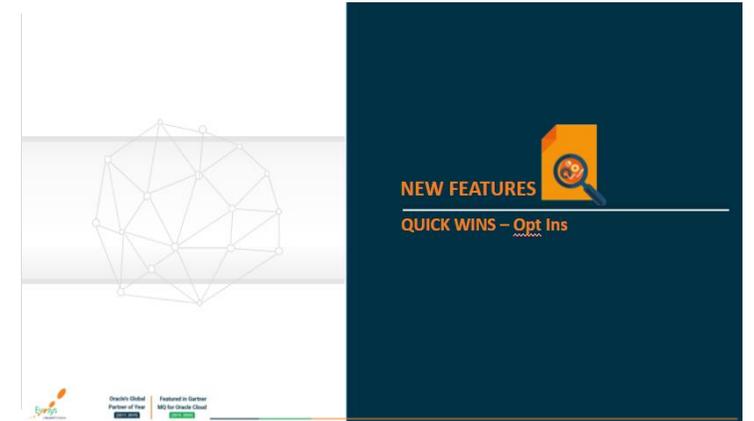
Evosys  
Oracle's Global Partner of Year (2017, 2019) | Featured in Gartner MQ for Oracle Cloud (2019, 2020)



NEW FEATURES 

QUICK WINS – Default with Configuration

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NEW FEATURES 

QUICK WINS – Opt Ins

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New Features 

Not Quick Wins

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## New Features

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Quick Wins – Default with No Configuration

Oracle's Global  
Partner of Year  
(2017, 2019)

Featured in Gartner  
MQ for Oracle Cloud  
(2019, 2020)

# Access Procurement Application Pages Using Quick Actions

## Details:

In this update, Oracle Procurement Cloud delivers new quick actions that provide easy navigation from the home page directly to specific application pages without using the menu structure. With a single click, you can initiate tasks from the home page. Each tab group on the home page displays an initial set of quick actions that are based on your function security privileges. The actions available to you are controlled by the job roles you're assigned. Click Show More to see all of the quick actions that are available to you in that tab group:



## Business Benefit:

- Ease of Navigation

## Impact Analysis

|                |      |
|----------------|------|
| Impact Level   | HIGH |
| Need to Enable | NO   |
| Configuration  | NO   |
| Quick Win      | YES  |

# Create Invoice for Items Ordered and Priced in Different Units of Measure

## Details:

In such industries, It's common for such items to be invoiced based on the actual weight delivered. Create purchase order matched invoices for items with dual units of measure (UOM). Dual UOM items can be ordered in the UOM used for packing and shipping. They are invoiced based on the actual weight of the items received in the item's secondary UOM. You can select the secondary UOM as the pricing UOM, which is a new attribute available on the order line. The items are invoiced according to the actual quantity received in the item's secondary UOM.

## Business Benefit:

- Improve Business Process

## Impact Analysis

|                |     |
|----------------|-----|
| Impact Level   | MED |
| Need to Enable | NO  |
| Configuration  | NO  |
| Quick Win      | YES |

# Route approvals for purchasing documents based on supplier type

## Details:

Route purchasing documents for approval based on the type of supplier. You can now configure approval rules for purchase orders and purchase agreements based on the Supplier Type attribute.

## Business Benefit:

- New condition available for Approval Rule

| Rule               | Priority | Conditions                      |
|--------------------|----------|---------------------------------|
| Supplier Type Rule | Medium   | Supplier Type Equals Government |

Columns Hidden 1

### Supplier Type Rule: Details

#### Conditions

Actions View Format Freeze Detach

| Condition                       |
|---------------------------------|
| Supplier Type Equals Government |

#### Actions

##### ▲ Action 1

Action Type Approval required  
Route Using Single approver  
User Type Overriding Approver

## Impact Analysis

Impact Level **MED**

Need to Enable **NO**

Configuration **NO**

Quick Win **YES**

# Create external purchase prices using file-based import

## Details:

While implementing the external purchase prices solution, you may have a large volume of external purchase prices that need to be imported into Oracle Procurement Cloud. You can now download the External Purchase Prices File-Based Data Import (FBDI) spreadsheet template and use it to upload the external purchase prices.

| *Batch ID  | *Interface Header Key   | *Source Reference ID  | *Source Contract Number                              | Source Contract Description                           | Tier Level  |
|--|---|---|--|---|---|
| Value that uniquely identifies the external purchase prices request batch. | Number that uniquely identifies the external purchase prices requests header. | Value that uniquely identifies the external purchase price in the source application. | Number that uniquely identifies the source contract. | Description of the source contract.                   | Number that indicates the tier to which the source organization belongs to. |
| Number   | Varchar2(30)  | Varchar2(30)  | Varchar2(120)  | Varchar2(2000)  | Number (18)   |
| BATCH_ID   | INTERFACE_HEADER_KEY  | SOURCE_REFERENCE_ID   | SOURCE_CONTRACT_NUMBER                               | SOURCE_CONTRACT_DESCRIPTION                           | TIER_LEVEL  |
| 1001   | H1001   | 1268956545454   | CN001277   | TRAYS - CUSTOM & STANDARD & COMPLETE DELIVERY SYSTEMS | 4   |

## Business Benefit

- Ease of Migration

## Impact Analysis

Impact Level

MED

Need to Enable

NO

Configuration

NO

Quick Win

YES

# Search external purchase prices using item number and manufacturer part

## Details:

Search for external purchase prices using line level attributes such as item number and manufacturer part number. In the earlier update, you could search for external purchase prices using these header attributes: Status, External Purchase Price Number, Requisitioning Business Unit, Source Type, Manufacturer, Supplier.

## Business Benefit:

- Better Searching Capabilities

| Search Attribute          | Enter an attribute value | 4 records |
|---------------------------|--------------------------|-----------|
| Status                    |                          |           |
| Number                    |                          |           |
| Requisitioning BU         |                          |           |
| Source type               |                          |           |
| Manufacturer              |                          |           |
| Supplier                  |                          |           |
| Source contract reference |                          |           |
| Manufacturer part         |                          |           |
| Item                      |                          |           |

| Requisitioning BU     | Source Type | Manufacturer    | Supplier      | Effective Date Range |
|-----------------------|-------------|-----------------|---------------|----------------------|
| Vision Healthcare USA | GPO         | Faxton Supplies | Supplier1 001 | 12/31/20 - 12/30/21  |
| Vision Operations     | GPO         | Faxton Supplies | Supplier1 001 | 12/31/20 - 12/30/21  |
| Vision Operations     | Local       | Praxante Inc.   | Supplier1 002 | 12/31/20 - 12/30/21  |
| Vision Operations     | Local       | Praxante Inc.   | Supplier1 003 | 12/31/20 - 12/30/21  |

## Impact Analysis

|                |     |
|----------------|-----|
| Impact Level   | MED |
| Need to Enable | NO  |
| Configuration  | NO  |
| Quick Win      | YES |

# Use problem resolution in contract validation messages

## Details:

When you validate a contract, more meaningful and informative validation error and warning details are provided in the Validation Results page to help you resolve any contract validation issues. For example, additional information might include what caused the problem and how and where to fix the issue so that the validation of the contract can proceed. You can also view these validation details when you validate the contract from the contract wizard.

## Business Benefit:

- Better Resolution Provided

The screenshot shows the 'Validate Contract: Include message: 2, Version 1' interface. It features a 'Validation Results' section with a table of messages. A 'Problem Resolution' pane is open on the right, providing detailed instructions for resolving the selected error.

| Severity | Object          | Message           | Problem Details  |
|----------|-----------------|-------------------|--|
| Error    | Contract line   | 2 - A23456        | The inventory item for line 2 is inactive.   |
| Error    | Contract header | include message 2 | The bill-to account is neither valid for the contract party nor is it related to a valid account for the contract party.                     |
| Error    | Contract header | include message 2 | Header Billing - You must enter a transaction type.  |
| Error    | Contract line   | 1                 | You must associate the contract line to a bill plan and validate the contract again.   |
| Error    | Contract line   | 2                 | You must associate the contract line to a bill plan and validate the contract again.   |
| Error    | Contract header | include message 2 | You must enter a contract organization and validate the contract again.  |
| Error    | Bill plan       | Test 1            | The bill-to customer account on the bill plan is invalid.  |
| Warning  | Contract header | include message 2 | You should enter an end date because the contract line is enabled for expiration notification.   |
| Warning  | Contract header | include message 2 | You should enter at least one contract expiration notification contact.  |
| Warning  | Contract line   | 2                 | You must provide the unit price for the item and validate the contract again if you want to create item-based events for this contract line. |
| Warning  | Contract line   | 2                 | You must enable inventory for the item on the contract line if you want to create item-based events for the contract line.                   |

**Problem Resolution:**

- Check the item definition or select an active inventory item for the line on the Lines tab.
- Select an active bill-to account on the Parties tab.
- Enter the transaction type in the Billing tab of the contract header.
- When the contract line type is project-based, the contract line must be associated with a bill plan.
- When the contract line type is project-based, the contract line must be associated with a bill plan.
- When the contract line type has project-based line types enabled, a contract organization must be specified.
- The bill-to account on the bill plan becomes invalid if the account is inactive for the primary party of the contract. The bill-to account also becomes invalid if the account is a related account and is either inactive or is no longer a bill-to-related account for one of the active accounts for the primary party. You must update the customer account setup to reactivate the bill-to account or select a different active bill-to account. You must submit the contract for approval again.
- The role of the contract should be same as the role to be notified as defined using the Storage Contract Types table.

## Impact Analysis

Impact Level

MED

Need to Enable

NO

Configuration

NO

Quick Win

YES



## New Features

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## Quick Wins – Default with Configuration

Oracle's Global  
Partner of Year  
(2017, 2019)

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(2019, 2020)

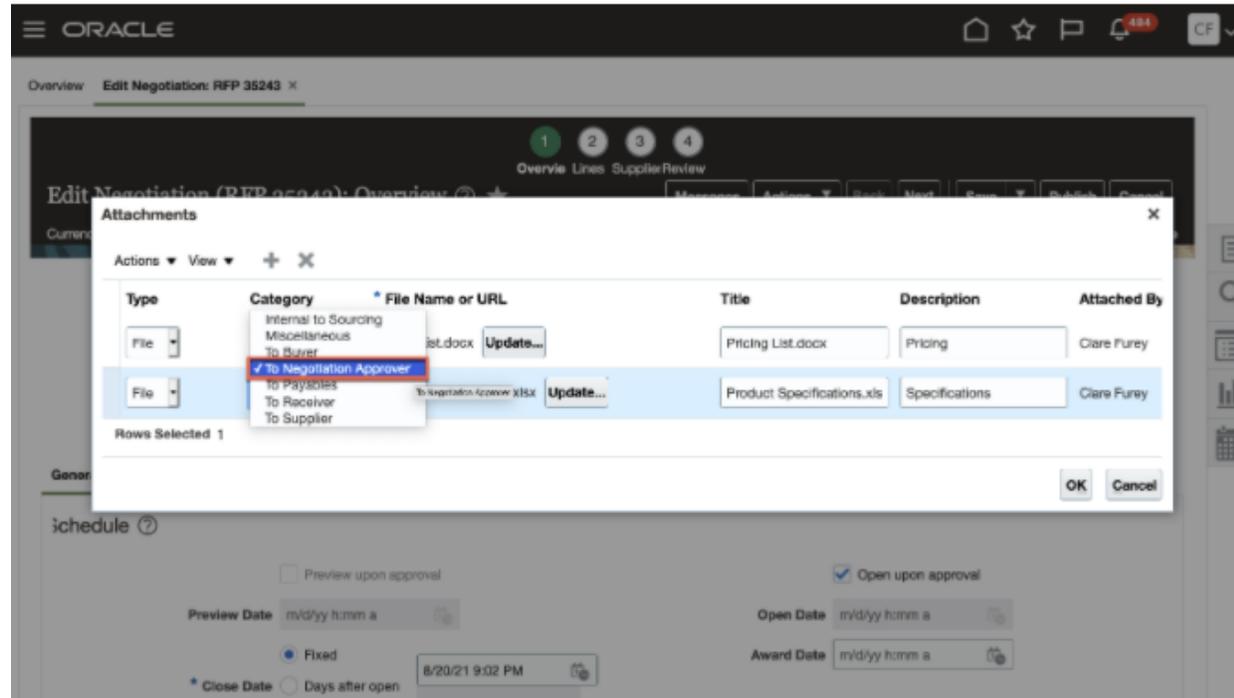
# Send attachments to approvers

## Details:

Send attachments to negotiation and award approvers in the approval notification. Approvers can download these documents from their email to make an approval decision. When creating a negotiation, you can add attachments with the category, To Negotiation Approver on the Overview page. When the draft negotiation is submitted for approval, the approvers will receive these attachments in their email notification along with the negotiation in PDF format.

## Business Benefit:

- Better communication process



## Impact Analysis

Impact Level **MED**

Need to Enable **NO**

Configuration **YES**

Quick Win **YES**



## New Features

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## Quick Wins – opt ins

Oracle's Global  
Partner of Year  
(2017, 2019)

Featured in Gartner  
MQ for Oracle Cloud  
(2019, 2020)

# Request items that are priced in their secondary UOM from external applications

## Details:

For items with dual UOMs, use requisition import to create an externally managed requisition in the same UOM that you use to pack and ship it. When you create a requisition using the Purchase Request web service or file-based data import (FBDI), you aren't required to enter a quantity in two units of measure for dual UOM controlled items. You can provide either the ordering UOM quantity or the secondary UOM quantity, and the transaction will be automatically tracked in both UOMs based on the UOM conversion rules.

## Business Benefit:

- Ease of Migration

## Impact Analysis

|                |      |
|----------------|------|
| Impact Level   | HIGH |
| Need to Enable | YES  |
| Configuration  | NO   |
| Quick Win      | YES  |

# Purchase items that are priced in their secondary UOM

## Details:

Order a dual UOM item in the same UOM that you use to pack and ship it and price the item in the secondary UOM. Price items in the secondary UOM by specifying it as the pricing UOM, a new attribute on the order line. Manually enter the price in the pricing UOM. Alternatively, use a blanket purchase agreement line where the item is priced in the secondary UOM, and the pricing UOM on the order line will be the item's secondary UOM. Process the invoice for the purchase order line according to the actual quantity that you receive in the item's secondary UOM. For example, order the item in the item's primary UOM, Case, and price it in the item's secondary UOM, Pounds. If you use an agreement, you can price the agreement line in the item's secondary UOM.

## Business Benefit:

- Improve Business Process

The screenshot shows the 'Edit Document (Purchase Order): 1005141' interface. The 'Lines' section is expanded to show a table with the following data:

| * Line | * Type | Edit | Duplicate | Delete | Item                | Revision | * Description       | * Category Name | Quantity | UOM  | Secondary Quantity | Secondary UOM | Pricing UOM | * Price | Orders |
|--------|--------|------|-----------|--------|---------------------|----------|---------------------|-----------------|----------|------|--------------------|---------------|-------------|---------|--------|
| 1      | Goods  |      |           |        | Whole Fryer Chicken | A        | Whole Fryer Chicken | Poultry         | 1        | Case | 80                 | Pounds        | Pounds      | 1.25    | 100.0  |

## Impact Analysis

Impact Level **HIGH**

Need to Enable **YES**

Configuration **NO**

Quick Win **YES**

# Create and fulfill sales orders in dual units of measure in your back-to-back flows

## Details:

Include back-to-back orders with your other order flows when you use more than one unit of measure to fulfill an item in Oracle Order Management Cloud. Create a sales order in the item's primary unit of measure or in another unit of measure that's in the primary UOM class, then use the standard conversion or item conversion to automatically calculate quantity in the secondary UOM. Price the order line in the primary UOM or the secondary UOM. Use an automated flow to update the order line and invoice it according to the quantity or the secondary quantity that you ship.

Use this feature to help you create the purchase order, transfer order, or work order when you use dual units of measure to fulfill demand in your back-to-back flow.

Using dual units of measure, you can price your item in the secondary unit of measure, and then track it in the primary unit of measure and in the secondary unit of measure.

## Business Benefit:

- Improve Business process

## Impact Analysis

Impact Level **MED**

Need to Enable **YES**

Configuration **NO**

Quick Win **YES**

# Create and Fulfill Sales Orders in Dual Units of Measure in Your Drop Ship Flows

## Details:

Set up your Order Management Cloud implementation so your supplier can drop ship each of your sales orders to your customer and invoice them according to the primary quantity or the secondary quantity that your supplier ships on the order line. For details about how to use dual units of measure with Order Management, including how it works, benefits of using it, and how to set it up, see Create and Fulfill Sales Orders in Dual Units of Measure. Optional Setup in Procurement for Blanket Purchase Agreements As an option, you can create a blanket purchase agreement (BPA) to procure an item the uses dual units of measure from your supplier at a predefined price in the secondary unit of measure.

## Business Benefit:

- Improve Business process

| Line | Item       | Description               | Category Name   | Supplier Item | UOM    | Price | Released Amount | Expiration Date | Status | Details | Type  | Revis |
|------|------------|---------------------------|-----------------|---------------|--------|-------|-----------------|-----------------|--------|---------|-------|-------|
| 1    | Sushi Tuna | The world's bestest tuna. | Miscellaneous_1 |               | Pounds | 1.00  | 0.00            |                 | Open   |         | Goods |       |

## Impact Analysis

Impact Level **HIGH**

Need to Enable **YES**

Configuration **YES**

Quick Win **YES**

# Manage approvals for external purchase prices

## Details:

Approve or reject external purchase prices and change orders using the approval workflow. Application administrators can use the external purchase price approval workflow to configure appropriate approval rules based on the external purchase price attributes to notify approvers.

### External Purchase Price 7: Change Order 1 Requires Approval

Approve Reject

#### Details

|                      |                   |                         |   |
|----------------------|-------------------|-------------------------|---|
| Change Order         | 1                 | Assignee                | Cody Dapolito   |
| Type                 | CHANGE            | External Purchase Price | 7   |
| Requisitioning BU    | Vision Operations | Source Contract Number  | VISION1001-Local  |
| Source Contract Type | Local             | Currency                | USD   |
| Manufacturer         | Praxante inc.     | Effective Date Range    | 2020-12-31 - 2021-12-30                                 |
| Supplier             | Supplier1002      | Description             | Local Contract for Vision Operations for the year 2021. |
| Lines Added          | 1                 |                         |   |
| Lines Canceled       | 1                 |                         |   |
| Lines Updated        | 1                 |                         |   |

#### History

## Impact Analysis

Impact Level HIGH

Need to Enable YES

Configuration YES

Quick Win YES

## Business Benefit:

- Better Control

# Streamline B2B document sharing with intelligent oracle business network connectivity

## Details:

Electronic transactions between you and your suppliers provide the most efficient, cost-effective means to manage your transaction flows. If it's difficult to set up when onboarding a new supplier, with disconnected steps and manual processes, it becomes more likely you will continue with paper or email-based transactions. With intelligent matching of your new suppliers to trading partners in Oracle Business Network (OBN) during supplier creation and internal registration, Procurement Cloud guides you through establishing document sharing with your B2B-ready suppliers.

## Business Benefit:

- Better communication process

## Impact Analysis

Impact Level **HIGH**

Need to Enable **YES**

Configuration **YES**

Quick Win **YES**

Create Site ⓘ

This supplier is an OBN trading partner. You should enable B2B messaging to improve your transaction efficiency.

Procurement BU: Vision Operations

Address Name: Corporate

Address: Bannerghatta Road,Commerce at Marlin Levels 2, 4-8,BENGALURU-560 075,Karnataka,INDIA

Site: Corporate

Inactive Date: m/d/yyyy

Status: Active

Site Purpose:  Sourcing only,  Purchasing,  Procurement card,  Pay,  Primary pay

Attachments: None

Additional Information

Supplier Primary Detail: [Text Field]

Supplier Secondary Detail: [Text Field]

What is your product family?: [Dropdown]

RJ\_Site\_Char\_OFF: [Text Field]

RJ\_Site\_Number\_OFF: [Text Field]

RJ\_Site\_Date\_OFF: m/d/yyyy

RJ\_Site\_DateTime\_OFF: m/d/yyyy h:mm a

General | Purchasing | Receiving | Invoicing | Payments | Site Assignments | Qualifications

Identification

Income tax reporting site

Alternate Site Name: [Text Field]

Regional Information: [Dropdown]

B2B Supplier Site Code: [Text Field]

Customer Number: [Text Field]

B2B Communication

Enable B2B Messaging: No ⓘ

OBN Enabled: Yes

Hint to enable B2B messaging.

Indicates whether the supplier is enabled in OBN.

# Approve internal changes on supplier profile

## Details:

You can apply change control and approval routing for updates to organization details, income tax data, bank accounts, and now addresses; including create and edit. Updating any of this supplier profile information by internal users can be configured to require approvals before changes take effect. Approval requirements are defined using flexible approval routing rules. With the change control capability, you are assured that important supplier information is captured correctly, isn't fraudulent, and your supplier data management processes meet audit compliance requirements.

## Impact Analysis

Impact Level **HIGH**

Need to Enable **YES**

Configuration **YES**

Quick Win **YES**

## Business Benefit:

- Better Control

Search Address

\* Address Name Sales

\* Country United States

Address Line 1 201 Toll Rd

Address Line 2

City SAN JOSE

State CA

Postal Code

Language

Addressee

Global Location Number

\* Address Purpose  Ordering  
 Remit to  
 RFQ or Bidding

Phone

Fax

Email

Inactive Date m/d/yy

Status Active

Save Save and Close Cancel

# Rank suppliers based on the composite score of pricing and requirements

## Details:

Currently, the overall response rank is based on the lowest response amount and is used to identify the best supplier offer. For some companies, the rank needs to take requirement scores into consideration in addition to the lowest response amount. Requirement scores represent qualitative aspects such as technical capabilities, other commercial considerations, or risk. With this update, you have the option to use a composite score of requirements and pricing to rank suppliers.

## Business Benefit:

- More Information availability

| Supplier                 | Supplier Contact | Response | Requirement Score | Response Amount | Overall Rank (Amount Only) | Composite Score | Overall Rank (Composite) |
|--------------------------|------------------|----------|-------------------|-----------------|----------------------------|-----------------|--------------------------|
| Advanced Network Devices | Johnson, Bill    | 174737   | 60.00             | 9,190.00        | 3                          | 81.98           | 1                        |
| Staples                  | Lee, Sai         | 174740   | 55.05             | 11,500.00       | 4                          | 72.62           | 2                        |
| Rackmount systems        | Smith, James     | 174739   | 42.75             | 7,200.00        | 2                          | 70.81           | 3                        |
| CircuitCity              | Brown, Robert    | 174738   | 27.00             | 5,050.00        | 1                          | 67.00           | 4                        |

## Impact Analysis

Impact Level **MED**

Need to Enable **YES**

Configuration **YES**

Quick Win **YES**

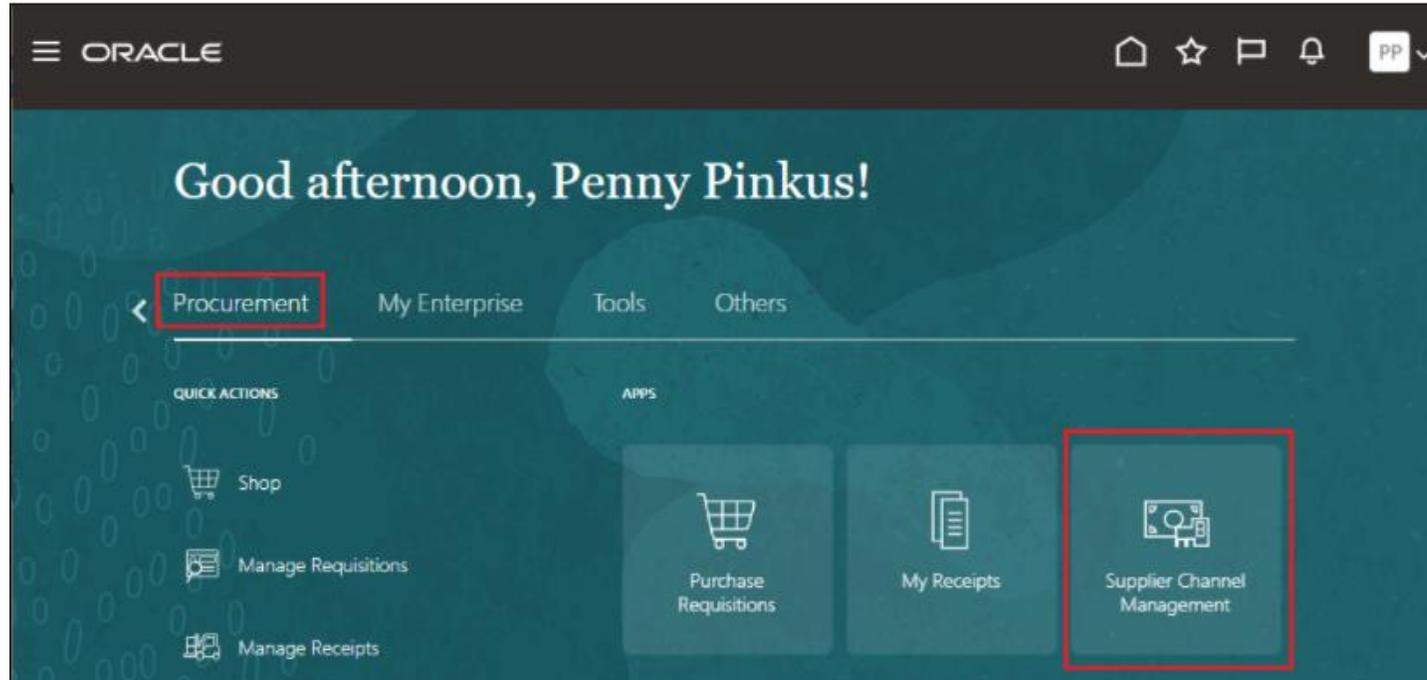
# Manage supplier channel programs through the procurement work area

## Details:

Manage your supplier channel programs through the procurement work area. You can quickly navigate to channel revenue management to administer supplier channel programs and monitor the performance of these programs. You can manage any setup tasks through the supplier incentives functional area under the procurement offering in the functional setup manager.

## Business Benefit:

- Better Accessibility



## Impact Analysis

|                |     |
|----------------|-----|
| Impact Level   | MED |
| Need to Enable | YES |
| Configuration  | NO  |
| Quick Win      | YES |

# Provide additional subledger accounting sources for supplier channel accounting rules

## Details:

Configure flexfields at the claim header level for supplier claims. You can use supplier claim header and supplier program header flexfields as sources for your channel accounting rules. The additional subledger accounting sources provide a more flexible automated channel accounting solution.

## Business Benefit:

- More Flexible Process

## Impact Analysis

|                |      |
|----------------|------|
| Impact Level   | HIGH |
| Need to Enable | YES  |
| Configuration  | NO   |
| Quick Win      | YES  |

# Approve manual adjustments to accruals for supplier ship and debit programs

## Details:

Approve manual adjustments to accruals for supplier ship and debit programs. You can create a manual adjustment and submit it for approval. You can approve or reject the adjustment if you have the adjustment approval privilege.

| Adjustment Number          | Business Unit     | Program          | Supplier Site           | Invoice | Invoice Line | Order  | Fulfillment Line | Item           | Item Description |
|----------------------------|-------------------|------------------|-------------------------|---------|--------------|--------|------------------|----------------|------------------|
| ADJ102000                  | Vision Operations | Raven Memory ... | Raven Memory - SAN F... | 10001   | 1            | 61030  | 1-1              | AS54888        | Standard C       |
| ADJ102001                  | Vision Operations | Raven Memory ... | Raven Memory - SAN F... | 100014  | 3            | 520318 | 2.1.1-1          | KB18761        | Ergonomic        |
| ADJ102002                  | Vision Operations | Raven Memory ... | Raven Memory - SAN F... | 104021  | 1            | 520659 | 1-1              | OAL_EW_4M_FIXE | Extended V       |
| ADJ102003                  | Vision Operations | Raven Memory ... | Raven Memory - SAN F... | 103015  | 1            | 100035 | 1-1              | FOS-Item202    | FOS-Item2        |
| Approval Pending ADJ102004 | Vision Operations | Raven Memory ... | Raven Memory - SAN F... | 104020  | 1            | 520653 | 1-1              | OAL_STD_01     | Network G        |
| Approval Pending ADJ102005 | Vision Operations | Raven Memory ... | Raven Memory - SAN F... | 104019  | 1            | 520653 | 1:1-1            | OAL_STD_01     | Network G        |

## Impact Analysis

Impact Level **HIGH**

Need to Enable **YES**

Configuration **NO**

Quick Win **YES**

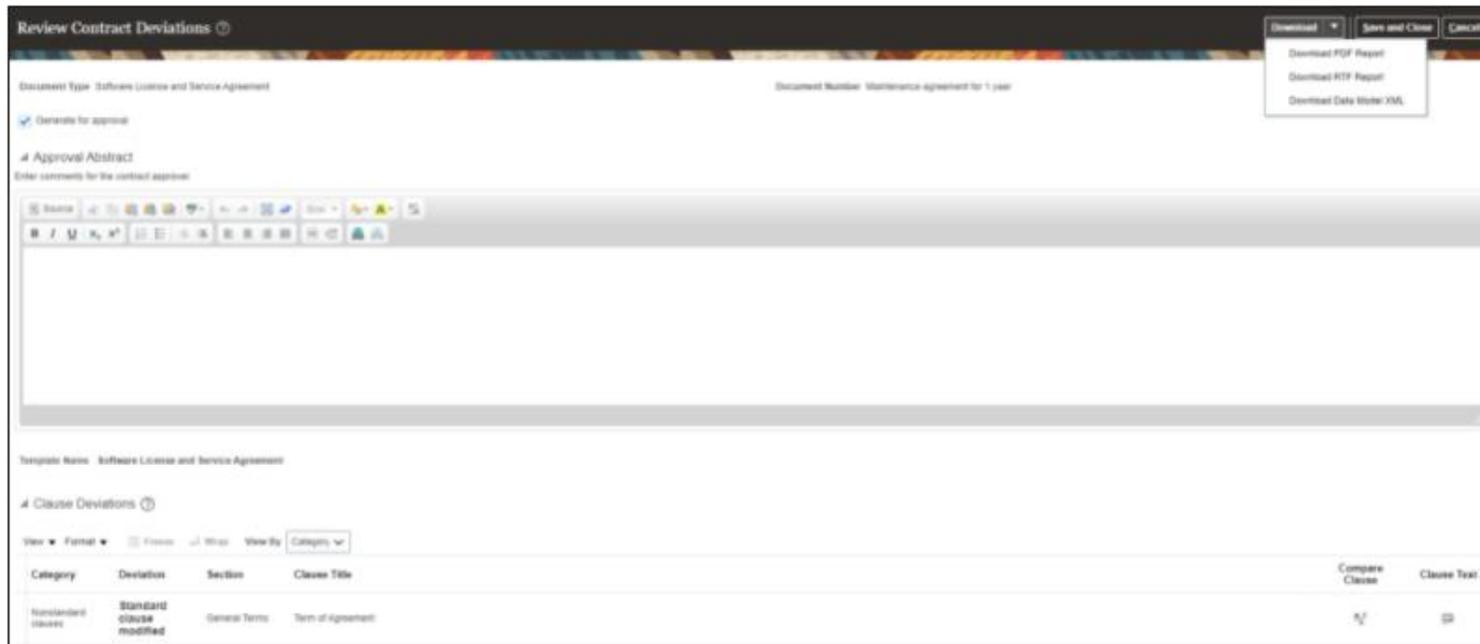
## Business Benefit:

- Better Control

# Print standard and custom attributes in deviation reports

## Details:

You can print standard contract attributes, custom attributes, and descriptive flexfields in deviation reports. The deviation data model XML provides the list of attributes that you can use to configure these reports in Oracle Business Intelligence Publisher: SupplierContractDeviations.rtf and CustomerContractDeviations.rtf. Attributes added in the RTF templates will be reflected in PDF reports also.



## Business Benefit:

- Better Control

## Impact Analysis

Impact Level **MED**

Need to Enable **YES**

Configuration **NO**

Quick Win **YES**



**New Features**

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**Not Quick Wins**

Oracle's Global  
Partner of Year  
(2017, 2019)

Featured in Gartner  
MQ for Oracle Cloud  
(2019, 2020)

# Integrate and extend procurement using Rest services

## Details:

In this update, Oracle Procurement Cloud delivers new and modified REST APIs to enable and simplify integration with external systems.

The new REST API introduced in this update is "Requisition Processing Requests".

The "Purchase Requisitions" and "Supplier Negotiations" REST APIs are enhanced.

## Business Benefit:

- Simplify Integration

## Impact Analysis

|                |     |
|----------------|-----|
| Impact Level   | MED |
| Need to Enable | YES |
| Configuration  | NO  |
| Quick Win      | NO  |

# View supplier comments in team scoring spreadsheet

## Details:

Category managers can solicit additional information about suppliers by defining negotiation requirements. This information could include company history and performance, best practices, environmental policies, certifications, or licenses. Knowing such information provides you a better understanding of the supplier to help you make a more informed award decision. When defining requirements, you can allow suppliers to provide comments with their requirement responses. These comments may provide additional insights that are useful for evaluation and scoring.

## Business Benefit:

- More information availability

| Changed | Status                   | Response | Supplier                 | Supplier Site | Supplier Contact | Section              | Requirement                    | Requirement Text  | Scoring Team | Response Value  | Supplier Comments              | Maximum Score | Score |
|---------|--------------------------|----------|--------------------------|---------------|------------------|----------------------|--------------------------------|---|--------------|---|--------------------------------|---------------|-------|
|         | Row updated successfully | 165733   | Advanced Network Devices | FRESNO        | Ackman, Wendy    | 1. Company Profile   | 1. Registered Name and Address | Please provide information about your company's registered name and address                   | Legal Team   | Advanced Network Devices<br>Address: 14 Tottenham Court Road, London  |                                | 20.00         | 18.00 |
|         | Row updated successfully | 165733   | Advanced Network Devices | FRESNO        | Ackman, Wendy    | 1. Company Profile   | 2. Company Overview            | Please provide details about your company's history, years in business and major shareholders | Legal Team   | Years In Business: 10<br>Shareholders: Tiny Corporation Ltd           | See OverviewGuide.pdf          | 25.00         | 23.25 |
|         | Row updated successfully | 165733   | Advanced Network Devices | FRESNO        | Ackman, Wendy    | 3. ISO Certification | 1. ISO 26000 Certification     | Does your company comply with ISO 26000 certification for social responsibility               | Legal Team   | b. No   |                                | 15.00         | 13.00 |
|         |                          | 165733   | Advanced Network Devices | FRESNO        | Ackman, Wendy    | 3. ISO Certification | 2. ISO Certification           | Is your company ISO certified?  | Legal Team   | b. No   | Certification approval pending | 10.00         | 2.00  |
|         | Row updated successfully | 165734   | Rackmount systems        | New Jersey    | Gupta, Ravi      | 1. Company Profile   | 1. Registered Name and Address | Please provide information about your company's registered name and address                   | Legal Team   | Rackmount systems<br>Address: Street number 5, Hitech city, Hyderabad |                                | 20.00         | 19.00 |
|         | Row updated successfully | 165734   | Rackmount systems        | New Jersey    | Gupta, Ravi      | 1. Company Profile   | 2. Company Overview            | Please provide details about your company's history, years in business and major shareholders | Legal Team   | Years In Business: 15<br>Shareholders: Tender Systems                 |                                | 25.00         | 18.00 |
|         |                          | 165734   | Rackmount systems        | New Jersey    | Gupta, Ravi      | 3. ISO Certification | 1. ISO 26000 Certification     | Does your company comply with ISO 26000 certification for social responsibility               | Legal Team   | b. No   |                                | 15.00         | 11.00 |
|         |                          | 165734   | Rackmount systems        | New Jersey    | Gupta, Ravi      | 3. ISO Certification | 2. ISO Certification           | Is your company ISO certified?  | Legal Team   | a. Yes  | Attached certification         | 10.00         | 10.00 |

## Impact Analysis

|                |     |
|----------------|-----|
| Impact Level   | MED |
| Need to Enable | YES |
| Configuration  | NO  |
| Quick Win      | NO  |



Oracle's Global Partner of Year (2017, 2019)

Featured in Gartner MQ for Oracle Cloud (2019, 2020)

# Enhancements to internal surveys for supplier qualification

## Details:

Leverage new productivity enhancements to the internal survey feature launched in Update 21C. A few to highlight include, the option to default prior response information for the same responder to save time, the ability to filter critical survey questions to focus attention on key areas, and a view for you to see all survey responses for a single question. Also, in survey evaluation, you can now manually score results for increased control during review. These changes, along with other improvements detailed below, provide an overall improved experience when conducting surveys.

## Business Benefit:

- Better control

✓ Overview Configuration **Questions** Review

Edit Initiative 414: Questionnaires

Validate Back Next Save Launch Cancel

Last Saved 7/28/21 9:41 PM

Automatically populate questionnaire responses from the same responder

Automatically accept questionnaire responses

Internal Questionnaire Preview

\* Title: Quality Management Survey

Due Date: m/d/yyyy

Attachments: None

Introduction

Questions

\* Section Name: Quarterly Survey - Quality Control

Instructions

\* 1. How has the supplier been doing regarding to delivering the products or services on time?

Cancel Outstanding Questionnaires

## Impact Analysis

Impact Level **MED**

Need to Enable **YES**

Configuration **NO**

Quick Win **NO**

# Manage supplier annual programs

## Details:

Manage supplier annual programs through the user interface or a REST service to accrue rebates based on your cumulative purchasing volumes spanning the effectivity of the program. You can define percentage rebates based on purchase value attainment tiers, or you can define amount per unit rebates based on purchased quantity attainment tiers. Retrospective and stepped calculations are supported and you can define product eligibility by item, category, or for all items; supporting exclusions. Eligible purchases are obtained from supplier invoices, which are imported via a CSV file.

## Business Benefit:

- Ease of migration

The screenshot shows the 'Program 2021 YYY annual rebate' configuration page. The 'General' tab is active, displaying the following fields:

- Business Unit: Vision Operations
- Program Type: Supplier Annual Program
- Name: 2021 YYY annual rebate
- Program Code: 2021YYYYAF
- Supplier Site: YYY Motherboards - PITTSBURGH  
131 Commercial Drive, PITTSBURGH, PA 15122
- Calculation Method: Retrospective
- Status: Draft
- Start and End Dates: 1/1/21 - 12/31/21
- Currency: USD - US Dollar
- Supplier Authorization: NCKVAR2021
- Owner: penny.pinkus
- Description: (empty text area)
- Notes: (empty text area)
- Attachments: None

At the bottom, there are expandable sections for 'Additional Information' and 'Alternate Supplier Sites'.

## Impact Analysis

Impact Level

MED

Need to Enable

YES

Configuration

NO

Quick Win

NO

# Protect system variable edits in microsoft word

## Details:

You can add system variables and view the value for these variables in your contract. You can't save edits to system variables using the Oracle Contracts Microsoft Word add-in back to the application, but you can delete them. To delete a system variable, you must delete the content control of a system variable.

## Business Benefit:

- More Functionality Available



## Impact Analysis

Impact Level

MED

Need to Enable

YES

Configuration

NO

Quick Win

NO

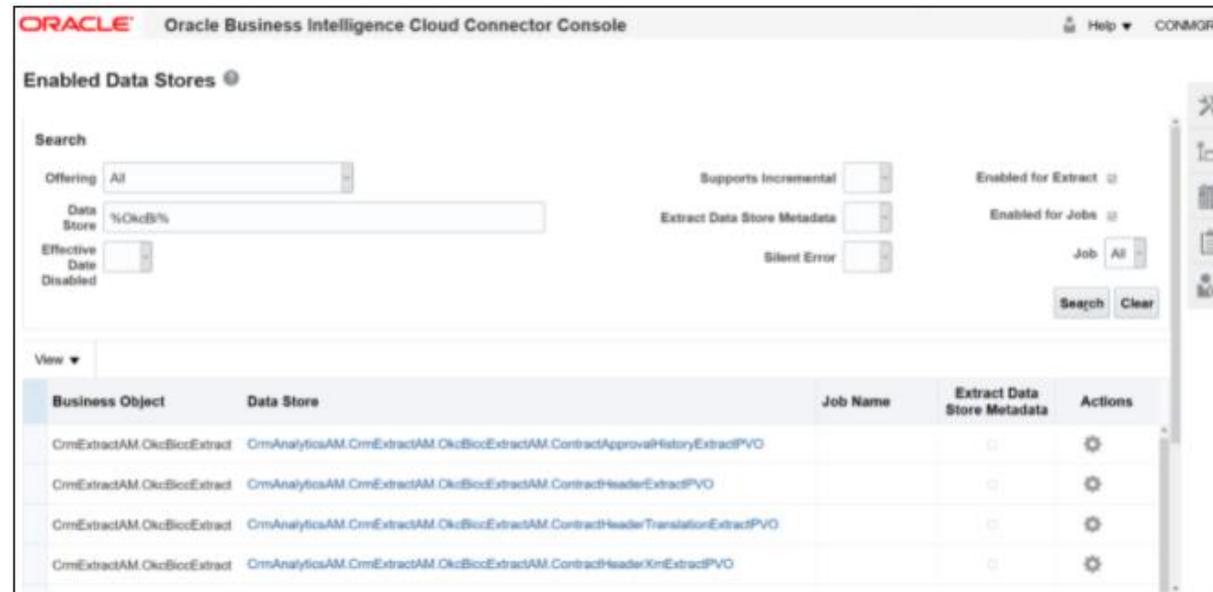
# Use enterprise contracts in business intelligence cloud connector

## Details:

You can use Oracle Business Intelligence (BI) Cloud Connector to extract the BI data from Enterprise Contracts. Here are the contract objects you can use in BI Cloud Connector: Contracts, Contract Translations, Contract Custom Extensions, Contract Approval History, Contract Signature History, Contract Status History, Related Contracts, Contract Parties, Contract Party Contacts, Contract Sales Credits, Contract Fulfillments, Contract Fulfillment Notifications, Contract Fulfillment Translations, Contract Risks Contract Lines and Contract Line Translations.

## Business Benefit:

- More Information available



The screenshot shows the Oracle Business Intelligence Cloud Connector Console interface. It features a search bar with filters for Offering (All), Data Store (%OkcB%), Effective Date, and Disabled. There are also checkboxes for Supports Incremental, Extract Data Store Metadata, Silent Error, Enabled for Extract, and Enabled for Jobs. A table below lists enabled data stores with columns for Business Object, Data Store, Job Name, Extract Data Store Metadata, and Actions.

| Business Object            | Data Store   | Job Name | Extract Data Store Metadata | Actions |
|----------------------------|--|----------|-----------------------------|---------|
| CmExtractAM.OkcBiccExtract | CmAnalyticsAM.CmExtractAM.OkcBiccExtractAM.ContractApprovalHistoryExtractPVO   |          | <input type="checkbox"/>    |         |
| CmExtractAM.OkcBiccExtract | CmAnalyticsAM.CmExtractAM.OkcBiccExtractAM.ContractHeaderExtractPVO            |          | <input type="checkbox"/>    |         |
| CmExtractAM.OkcBiccExtract | CmAnalyticsAM.CmExtractAM.OkcBiccExtractAM.ContractHeaderTranslationExtractPVO |          | <input type="checkbox"/>    |         |
| CmExtractAM.OkcBiccExtract | CmAnalyticsAM.CmExtractAM.OkcBiccExtractAM.ContractHeaderXnlExtractPVO         |          | <input type="checkbox"/>    |         |

## Impact Analysis

Impact Level **MED**

Need to Enable **YES**

Configuration **YES**

Quick Win **NO**

# Deliver B2B messages via SFTP

## Details:

Add a new delivery method for Secure File Transfer Protocol (SFTP), using either the Manage B2B Trading Partners or Manage Collaboration Messaging Service Providers tasks, depending on whether or not you are using a service provider. The layout of the Delivery Methods tab has been updated, delivery methods are listed on the left-hand side of the screen and the details for each delivery method displayed on the right, with only the fields that are relevant to the selected delivery method displayed.

ORACLE

Edit Trading Partner: Test\_Trading\_Partner\_2

Service Provider: None  
Trading Partner ID: Test\_Trading\_Partner\_2  
Partner ID Type: Name

Delivery Methods | Outbound Collaboration Messages | Inbound Collaboration Messages

| Name                 | Delivery Method Type |
|----------------------|----------------------|
| SFTP_Delivery_Method | SFTP                 |

Details

SFTP Host:   
SFTP Port:   
User Name:   
Password:   
File Name:   
Remote Directory:

## Impact Analysis

Impact Level **LOW**

Need to Enable **NO**

Configuration **NO**

Quick Win **NO**

## Business Benefit:

- Better communication process

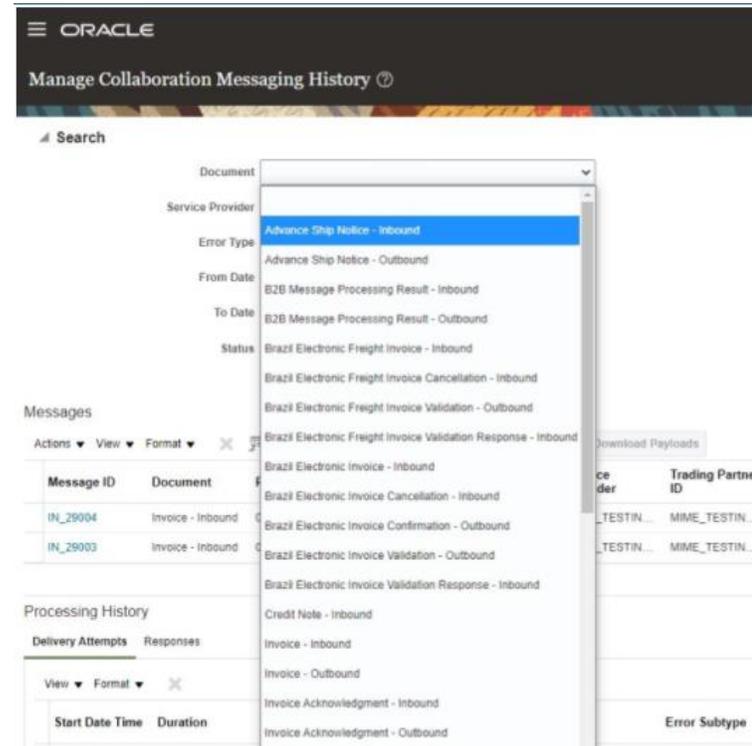
# Find a document using a description instead of a coded value

## Details:

Document selection in all tasks now uses an easy-to-understand descriptive value instead of a coded name. For example, "Purchase Order - Outbound" is used instead of the coded name "PROCESS\_PO\_OUT". You can see this in all tasks where you select documents including: Manage Collaboration Messaging History, Edit Customer Collaboration Configuration, Edit Supplier B2B Configuration, Edit Customer Account Collaboration Configuration, Manage External Message Definitions and Manage Collaboration Message Definitions

## Business Benefit:

- Improve Process



## Impact Analysis

Impact Level **MED**

Need to Enable **NO**

Configuration **NO**

Quick Win **NO**



# Closing

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## Q&A



Oracle's Global  
Partner of Year  
(2017, 2019)

Featured in Gartner  
MQ for Oracle Cloud  
(2019, 2020)

# Closing Note

1. What happens next?
  1. Presentation
  2. Session Recording
2. Feedback Form
3. Speak with your Project Manager or [business@evosysglobal.com](mailto:business@evosysglobal.com)
  1. for additional services around quarterly updates
  2. Learn more about Innovation
4. Next Sessions

19th October 2021  
3:00 PM BST | 4:00 PM CEST |  
10:00 AM EST



LIVE WEBINAR

**Finance**

Recording available

20th October 2021  
3:00 PM BST | 4:00 PM CEST |  
10:00 AM EST



LIVE WEBINAR

**Global Human Resource**

Recording available

21st October 2021  
3:00 PM BST | 4:00 PM CEST |  
10:00 AM EST



LIVE WEBINAR

**Talent Management**

Recording available

22nd October, 2021  
3:00 PM BST | 4:00 PM CEST |  
10:00 AM EST



LIVE WEBINAR

**Benefits & Compensation**

Recording available

22nd October, 2021  
4:30 PM BST | 5:30 PM CEST |  
11:30 AM EST



LIVE WEBINAR

**SCM Procurement & Advanced Procurement**

Recording available

25th October, 2021  
3:00 PM BST | 4:00 PM CEST |  
10:00 AM EST



LIVE WEBINAR

**HR Helpdesk & ORC**

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10:00 AM EST



LIVE WEBINAR

**Workforce Management & Global Payroll**

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3:00 PM BST | 4:00 PM CEST |  
10:00 AM EST



LIVE WEBINAR

**SCM Inventory & Order Management**

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